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MONDAY SPORTS NFL FOOTBALL Page 15

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In Worldly World Series, It's Toronto



one Fonda gesturing during the final moments of the World Series in Atlanta while her husband, Ted Turner, seated, owner of the sing Braves, just stared. At right are former President Jimmy Carter and his wife, Rosalynn. Toronto won, 4-3, in 11 innings.

Banishing the Nightmares, a Baseball Team Comes of Age

By Thomas Boswell
Washington Post Service
ATLANTA — Every ghost, every demon, every fiend from hell that ever stalked the imaginations and evil dreams of the haunted orotico Blue Jays circled round that supposedly jinxed team. Mere baseball players should of have to endure what the Blue Jays suffered out of midnight.

Dave Winfield's Series-winning two-run double in the 11th inning off Charlie Leibrandt. But they are not really going to focus on Winfield as much as you would guess. Sure, it was stupendously great to see the old man, just turned 41, atone for so much October embarrassment. Mr. May, indeed. Take that, George Steinbrenner, exiled oemesis.

trailing by 2-1 with men on first and second base and two outs, he slapped at the ball. Defensively. Just to stay alive. Just to make something — anything — happen. The result was a ground ball. A lousy, choppy, two-hopper to the left side. Guided by Satan, the ball found a hole. Probably right between an auricle and a ventricle.

But Dreams for Canada Are Not So Sweet

By Charles Trueheart
Washington Post Service
TORONTO — Canadians will vote Monday on a package of constitutional changes that is the most comprehensive effort in a generation to accommodate French-speaking Quebec's demands for special status and recognize the growing political strength of western Canada and the native populations of the north.

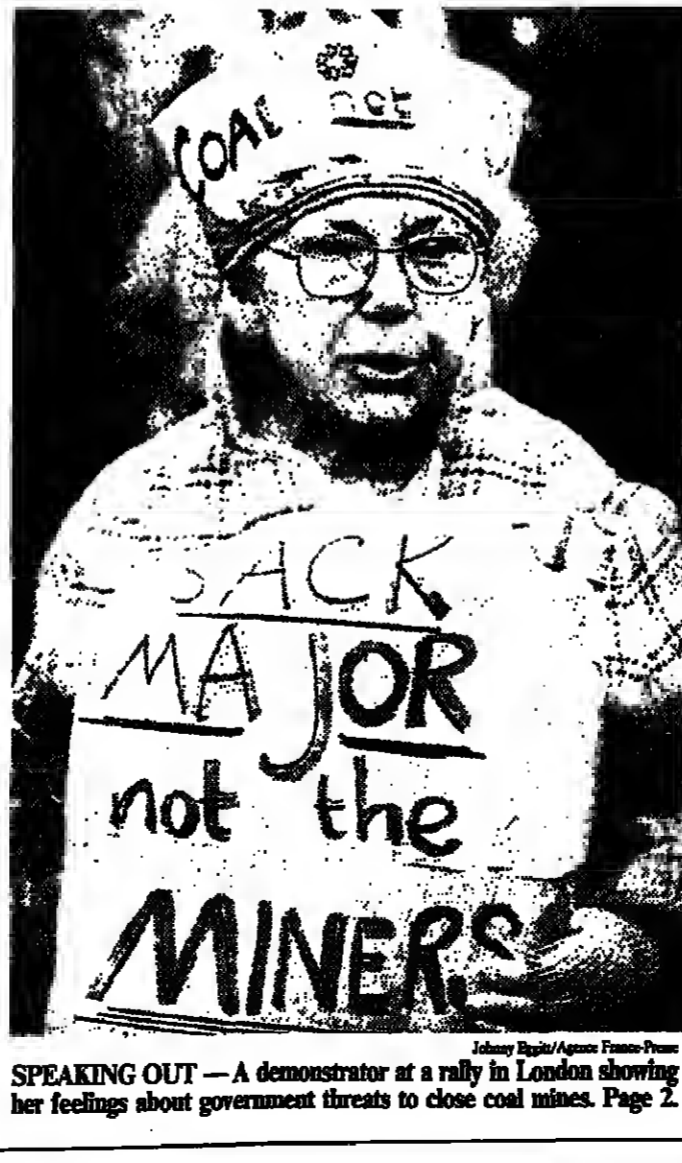
Even Mr. Mulroney has acknowledged that a "no" vote in any one of Canada's 10 provinces is likely to bring down the accord. Though Monday's vote is not legally binding, the new constitution must be approved by all 10 provincial legislatures, and lawmakers are expected to heed the mandate laid down by their province's voters.

guarantee of at least 25 percent of House seats for Quebec, despite its shrinking population. The deal quickly won the approval of Canada's three major parties, its business leaders, major media outlets and other elites. Hailed as a triumph of statesmanlike compromise, it seemed headed for ratification in Canada's first national plebiscite in a half-century.

Asia Titans Poised to Gain Akihito Mends the Rift With China, Economic Embrace Could Be Fruitful

By Steven Brull
International Herald Tribune
OKYO — The visit of Emperor Akihito to Beijing is an attempt not only to soften harsh memories of Japan's wartime aggression but to promote economic ties that are rapidly growing and that hold a key to continued expansion of the Chinese economy.

"In the future," Mr. Ito said, "no Japanese government will be willing to step beyond a certain line drawn by the emperor." For example, he said, whereas Tokyo joined other Group of Seven nations in suspending aid to Beijing after the Tiananmen massacre in 1989, from now such a response will be less likely.



SPEAKING OUT — A demonstrator at a rally in London showing her feelings about government threats to close coal mines. Page 2.

Klosk An Explosion Shakes London Near a Block of Apartments

LONDON (Reuters) — An explosion shook central London near Victoria Station on Sunday, and a building was on fire, the fire brigade and witnesses said.

Communists Lead in Lithuania

VILNIUS, Lithuania (AFP) — Lithuania's former Communist Party emerged as the winner Sunday in the Baltic state's first general elections since gaining independence from the Soviet Union, according to an exit poll.

Unity's Costs Force Bonn to Lower Hopes For Economy '93 Growth Outlook Cut As Mollmann Balks at Kohl's Plan for Tax Rise

By Brandon Mitchener
International Herald Tribune
FRANKFURT — Economic realities overwhelmed political promises Sunday as the German government slashed even its conservative forecast for economic growth and Chancellor Helmut Kohl called for new taxes in 1995 to help pay for German unity.

The Economics Ministry said the West German economy probably would expand only 1.5 percent or less next year rather than the 2.5 percent previously expected. Forecasts for Eastern Germany also are likely to be revised, a spokeswoman for the ministry said.

Mr. Kohl's turnaround on taxes, which was announced Sunday and endorsed by his Christian Democratic Union, marks the second time he has broken an election promise not to raise taxes to pay for German unification.

Although the credibility of Mr. Kohl's economic plan has long been criticized and another tax increase widely expected, the timing of his announcement met sharp criticism even within his own cabinet. Economics Minister Jürgen Mollmann, who is a member of the Free Democratic Party, the chancellor's coalition partner, called higher taxes a "last resort" to be embraced only after all other attempts to cut government expenditures have failed.

Clinton's Lead Erodes As Perot Gains in Polls

By Robin Toner
New York Times Service
WASHINGTON — The 1992 presidential campaign is entering its home stretch with Ross Perot newly energized and Governor Bill Clinton still in the lead but facing a tightening contest with President George Bush, according to the latest New York Times/CBS News Poll.

A Vision for U.S. Future Draws on Europe's Past

By Tom Redburn
International Herald Tribune
BRUSSELS — Those searching for clues to Bill Clinton's vision for the future U.S. economy might want to take a look at Western Europe's past.

With Mr. Clinton clinging to a narrower but apparently solid lead in the polls over President George Bush barely a week before the U.S. election, it is still unclear how Mr. Clinton would deal with many of the underlying economic issues he is likely to face if he enters the White House on Jan. 20.

Convinced that the U.S. economy, which has stagnated under President Bush, is losing ground to the rest of the industrialized world, Mr. Clinton frequently invokes comparisons with other nations to bolster his case for change. To help Americans compete in a global economy, he clearly favors a more activist government aimed at fostering capital formation. Mr. Clinton advocates spending more on education, infrastructure and industrial technology while also trying to narrow the gap between the richest and poorest members of America's deeply divided society.

Rabin Rejects Golan Pullout As 6 Israelis Die

By Clyde Haberman
New York Times Service
JERUSALEM — Prime Minister Yitzhak Rabin told his cabinet ministers emphatically Sunday that Israel would not fully pull back from the Golan Heights even though it has raised the possibility of withdrawal in its peace negotiations with Syria.

His affirmation of Israel's position came just before six Israeli soldiers died, five of them in southern Lebanon when pro-Iranian Islamic guerrillas blew up their tank. The toll there was reportedly the largest for a single day suffered by the Israeli Army in two years.

General News

Three tourists were stabbed in Egypt. Page 10.
South Africa's white liberals have misgivings. Page 2.
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# CAMPAIGN '92 / POTSHOT FROM THE PENTAGON

## ELECTION NOTES

### Clinton Denies EC Deal to Stall Trade Pact

GRAND RAPIDS, Michigan — Bill Clinton denied a London newspaper report Sunday that his campaign had hatched a secret deal with the EC Commission to delay a world trade agreement until after the Nov. 3 election.

President George Bush said it would be "a sorry, pathetic thing to do" if the report were true.

"There's no October surprise, no secret missions," said one of Mr. Clinton's aides, Bruce Reed.

The Democratic nominee concurred as he started a day of campaigning in Michigan. "No," he said. "Nothing to that."

The Sunday Telegraph of London had reported that the EC commission president, Jacques Delors, had a secret understanding with Mr. Clinton to delay the trade agreement so that Mr. Bush could be unable to take credit for a trade pact. (AP)

### Religion Not Working as Bush Had Hoped

NEW YORK — Not surprisingly, Americans put the economy head of all other issues in determining how they will vote this year or president. But in a new national poll sponsored by the VSN air/television network, 10 percent of respondents said the determining factor would be religion.

A telephone survey of 718 registered voters conducted early this month found that 74 percent said that a candidate's economic plan would determine how they would vote. But among those who attended church more than once a week, the number who put economics first fell to 50 percent, as against 26 percent who cited religious issues.

The poll, conducted by Blum & Weprin Inc. of Manhattan from Oct. 8 to 10, also found that despite the efforts of the Republicans to paint themselves as the party of God in this election, the Democrats were well ahead among churchgoing Christians. Consistent with other polls, the new survey found Bill Clinton to be well ahead of President George Bush, even among voters who said they attended church five or more times in the last month (46 percent to 34 percent). Ross Perot won 4 percent of these churchgoers.

The two major candidates ran neck and neck among voters who believe "everything in the Bible word for word," with Mr. Clinton favored by 37 percent and Mr. Bush by 36 percent. Michelle Blum, president of the polling company, said the results demonstrated that the issue of religion, "which has been a focal point of Republican politics for the last 12 years, is not helping this year in the way that the Bush campaign hoped it would." (NYT)

### New Yorker Links Bush to Arms Scandals

WASHINGTON — New evidence puts Mr. Bush at the center of a bizarre foreign-policy initiative linking the Iran arms and Iraq scandals, according to an article to appear on Monday in The New Yorker magazine.

The article, by Murray Waas and Craig Unger, describes a secret mission by the then Vice President Bush to the Middle East in July and August 1986, aimed at urging President Saddam Hussein of Iraq to step up his air attacks on Iran. The mission, which the authors said was initiated by the then-CIA director, William J. Casey, was intended to persuade Iran to buy more defensive weapons — a need that Mr. Casey told Reagan administration colleagues he hoped would lure Iran back to the bargaining table in stalled talks aimed at trading U.S. arms for the release of U.S. hostages in the Middle East.

The article, based on classified government documents and interviews with former government officials, says Mr. Bush met with King Hussein of Jordan and President Hosni Mubarak of Egypt and asked each to urge Mr. Saddam to start bombing deep in Iranian territory in a sharp escalation of the Iran-Iraq war, raging since 1980. Within 48 hours, Iraq's previously cautious air force had changed its bombing patterns and carried out 359 bombing runs deep inside Iran, a more aggressive pattern that continued for the several weeks.

Iran eventually ordered more U.S. arms. But the mission failed to secure the hostages' release, the authors write, and blame that failure on the seizure of additional U.S. hostages, a marked escalation of the Iran-Iraq war and an increased U.S. tilt toward Iraq, which arranged billions in loan guarantees. (Reuters)

### In California, Clinton's Coattails Are Fraying

LOS ANGELES — In the volatile 1992 election year, at least this has seemed certain: that Bill Clinton would win California big, and that he would bring with him two female Democratic senators, Barbara Boxer and Dianne Feinstein.

But an upset could be in the making. By painting the liberal Ms. Boxer as a free-spending Washington insider, a 60-year-old Republican conservative who has never held elective office before is swimming against the Democratic tide. Pollsters say he has surged in recent days, shaking the Boxer camp and feminists nationally.

The Republican, Bruce Herschensohn, is a former government filmmaker, aide to Richard Nixon and television commentator who resembles few other politicians.

He advocates abolishing or cutting back nearly every federal agency except the Department of Defense. Mr. Herschensohn would repeal the Endangered Species Act, ban abortion except when the mother's life is threatened or in cases of rape and incest, replace the graduated income tax with a flat tax, and provide no federal aid to rebuild after hurricanes, riots and other disasters.

Although the Boxer campaign has tried, it has been difficult for it to paint Mr. Herschensohn as a wild-eyed extremist, given that he is familiar to millions of Southern Californians from his nightly commentaries on KABC-TV here over 13 years.

Ms. Boxer's early lead has been halved, according to the latest Field Poll, from 22 points in mid-September to 11 points in the latest Oct. 3-10. The polls of 900 registered voters had a margin of error of plus or minus 4 percentage points. Ms. Feinstein still holds a stable lead in her race against Senator John Seymour.

More recent private polls show the Boxer-Herschensohn race even closer, though the Republican's own pollster, Arnold Steinberg, said he remained the underdog because Mr. Clinton leads Mr. Bush in California by a margin of 22 points. (NYT)

### Quote-Unquote

David Carney, a Bush campaign aide, on indications that Republican voters who have flirted with voting for Bill Clinton are returning to Mr. Bush: "What's happening basically is the Republicans are coming home to the president."

George Stephanopoulos, Mr. Clinton's communications director: "We're still winning." (AP)

### Away From the Hustings

- The number of cocaine-related hospital emergencies jumped 34.8 percent during the first three months of 1992, reaching record levels and dealing with White House officials acknowledged was a major new setback to the war on drugs.
- To clear up recent embarrassing scandals in the House bank and post office, House leaders announced the hiring of a retired army general, Lieutenant General Leonard P. Wishart 3d, who concluded a 34-year army career last year, is to become the House's first director of nonlegislative and financial services.
- Columbia's astronauts grabbed a dotted aluminum panel with the shuttle arm and swung it about the spacecraft's cargo bay to test a Canadian robotic vision system. The shuttle crew of five men and one woman also launched a series of medical experiments.
- A cleanup of California coastal water polluted by toxic sewage will cost more than 150 Southern California cities and sanitation districts \$43.2 million in a case that occurred more than two decades ago, a newspaper reported. The agreement is thought to be the nation's largest settlement of an offshore chemical contamination case, the Los Angeles Times said.
- Hundreds of Los Angeles riot victims have filed damage claims against the city, county and state, charging inadequate police protection led to injuries and business losses. The city's senior assistant attorney asserted state law and court precedent guaranteed government agencies' immunity from such claims.
- A hurricane watch and tropical storm warning for Bermuda were suspended after the hurricane, designated Frances, headed away from the island. Forecasters predicted it would gradually weaken.
- An apology for racist and sexist lyrics in their songbooks was demanded of two fraternities at the University of California, Los Angeles, and one group was barred from some campus activities, a university official said. The UCLA chapters of Theta Xi and Sigma Xi also must offer sensitivity seminars to members, and Theta Xi must conduct service projects, a campus administrative officer said.
- Faculty parts on some types of cardiac pacemakers could cause the devices to fail, the federal government said, and it urged doctors to closely monitor patients who had the implants. (WP, AP, LAT)

## Defense Dept. Tried to Stiffen Pre-Invasion Note to Iraq

By Michael R. Gordon  
New York Times Service

WASHINGTON — Days before the Iraqi invasion of Kuwait, senior Pentagon officials sought to block a message from President George Bush to President Saddam Hussein that they feared was so weakly worded that it would send a signal that the United States was not determined to stand up to Iraqi aggression.

The previously undisclosed dispute within the administration in late July 1990 came as Iraq's troops massed on the Kuwaiti border.

Although the Pentagon's effort to draft a sterner message did not succeed, senior administration officials later became concerned that their diplomacy had not worked and on the eve of the invasion discussed sending a second, stronger presidential statement to Mr. Saddam. Before they could do so, Iraq launched its attack on Aug. 2.

The disclosures bear on the election-year debate over whether the Bush administration did all it could to deter an Iraqi invasion.

The administration's policy toward Iraq had been based on a directive issued by Mr. Bush in October 1989 to use economic and political incentives to moderate Mr. Saddam's behavior. The extent of the conciliatory approach emerged only after the war, leading to accusations that the war might have been avoided had the president pursued a tougher approach.

Mr. Bush, who has portrayed himself as the candidate best capable of dealing with international crises,

has vigorously defended his diplomacy, saying that his goal was to "bring Saddam Hussein into the family of nations."

But a reconstruction of events in the week leading up to Iraq's invasion, based on interviews with former and current administration officials, shows that some senior administration officials had grave reservations at the time about the White House's diplomatic efforts, believing they failed to take Mr. Saddam's threats seriously and to respond effectively.

"We were already seeing troops moving," said Henry S. Rowen, then assistant defense secretary for international security affairs. "We were getting worried, and we were putting up this piece of paper, it was just very weak. We should have been much more threatening."

Mr. Rowen is now a professor at the Stanford University Graduate School of Business and a senior fellow at the Hoover Institution.

Bluntly describing U.S. diplomacy toward Baghdad as "a substantial policy and intelligence failure," Mr. Rowen, a Republican, said in an interview that Iraq's invasion might have been averted had Washington taken a tougher line.

A senior White House official disputed Mr. Rowen's analysis, arguing that Mr. Bush's message followed Iraqi statements that Baghdad was interested in negotiating a settlement of its disputes with the Kuwaitis. The official said the communication was consistent with advice that Washington was receiving from its Arab allies.

"We were being told by Mubarak and by King Hussein, 'Hey, don't worry about it,'" the senior White House official said, referring to President Hosni Mubarak of Egypt and King Hussein of Jordan. He said they advised that "it is a tempest in a teapot, that all Saddam was trying to do was achieve leadership in the Arab world."

But senior Pentagon officials, including Paul D. Wolfowitz, undersecretary of defense for policy, reportedly shared Mr. Rowen's concerns. Mr. Rowen said he instructed Arthur G. Hughes, deputy assistant secretary of defense for Near East and South Asian affairs, to request the delay of the presidential message so the Pentagon could have time to propose a sterner warning.

Mr. Hughes made the request to a senior aide to John H. Kelly, assistant secretary of state for Near East affairs. The Pentagon believed that it blocked the message, Mr. Rowen said. But the next day, Defense Department officials were informed by the White House that the original message had been sent.

A spokesperson for the State Department confirmed that Pentagon officials expressed "reservations" about the presidential communication to the State Department's Bureau of Near Eastern Affairs. But the spokesman asserted that "by the time we learned of their views it was too late."

■ Baker Role in Loans Cited  
R. Jeffrey Smith of The Washington Post reported:

James A. Baker 3d personally intervened to extend U.S. loan guarantees to Iraq three years ago, contrary to explicit, detailed warnings from a federal prosecutor that Iraqi officials were implicated in criminal wrongdoing on past loan guarantees, according to government documents.

Mr. Baker, then secretary of state, took the action at a time the State Department was to obtain Iraqi support for a U.S. plan, worked out with Egypt, for a new dialogue between Israelis and Palestinians on peace in the Middle East, the documents indicate.

The prosecutor's warnings included details of "criminal complicity" in the Banca Nazionale del Lavoro scandal by Iraqi officials who participated in negotiations with the Bush administration for \$1 billion in loan guarantees, granted in November 1989.

The prosecutor, however, did not secure indictment of the Iraqis until the end of the Gulf War in February 1991. By then, the United States had released \$500 million of the loan guarantees, which Iraq is now considered unlikely to repay.

The documents reveal that Mr. Baker responded angrily when the Agriculture Department cited reports of Iraqi wrongdoing in briefly suspending negotiations on new loan guarantees in October 1988. At an Oct. 13 meeting, Mr. Baker told staff members that it was "a step in the wrong direction" and ordered them to "get it back onto the table," according to notes taken at the meeting.

## Perot Holds First Rally, Accuses Bush Aides

By Manreen Dowd  
New York Times Service

LAS VEGAS — On television, Bill Clinton radiates common sense, empathy and polite deference, coming across as an odd hybrid of television evangelist and think-tank analyst. But in person, it is possible to see more: his commanding attitude and his supple political shape-shifting, his fascination with and yearning for the adulation he gets, and his surly and finger-wagging upbraids when something does not go exactly as he likes.

After a rousing, celebrity-powered rally in the once-conservative stronghold of Orange County, California, last Thursday night, Mr. Clinton lost his temper with a Secret Service agent when a couple of autograph seekers evaded a rope line in the parking lot of the amphitheater and got to the candidate.

"This is not going to work if these people just walk up!" he snapped at the agent, his body tense and his eyes hard. But as he started moving toward the crowd again, he transformed his face back to the political mask of the easygoing country boy and resumed his loose, unhurried gait.

For all the years he has been in politics, George Bush is a transparent politician, easy to read through verbal cues and body language. Bill Clinton, on the other hand, is more opaque and complicated, a curious and sometimes calculated blend of Oxford polish and Deep South raffishness, of idealism and expediency, elusiveness and ego.

At one moment, the 46-year-old Arkansas governor will be hitting his lower lip, Elvis-style, and bemoaning his "Aw, shucks, all this attention for me?" slack-jawed smile, assuring audiences that he does not want to be president for himself, since he has a good life in Arkansas, but only to help make America a better place for his 13-year-old daughter, Chelsea, and

## Close Up, the Clinton Image Gets More Complex

By Manreen Dowd  
New York Times Service

reporters who wrote that Mr. Clinton still has problems on the trust issue, as reflected by polls.

Because of the static about "character" questions that has surrounded his campaign, the portrait of Mr. Clinton has been a caricature of labels like "Slick Willie," "draft-dodger and ladies' man." And because the candidate has been fashioning and refashioning his political image and message for so long, there is a packaged quality to his appearance that dims spontaneity and makes it difficult to discern the real Bill Clinton. It is hard to tell if the large crowds he is attracting love him or simply the idea of change.

He pays close attention to the smallest details of his image: His aides confided that when he started jogging with Senator Al Gore, he became self-conscious about the long, baggy shorts he was wearing to exercise, reminiscent of the ones worn by overweight boys at camp, and has been trying to go shorter himself, if not yet quite as short as his fitter running mate.

Like Dan Quayle, Mr. Clinton comes across as one who has long been a golden boy. Unlike the vice president, he does not try to wing it and leave much of the tedious homework on issues to others.

At airports, he scans the scene with a predatory look, seeing if there are any potential voters to charm. He is so eager to work any rope line, offering a series of speech bites on education, health care and taxes, that reporters have taken to chanting, late at night in the fifth city of the day, "Get in the car, get in the car!"

Some aides suggest that the Clintons are still uncomfortable with their new level of rock-star-style celebrity, in which women scream as they once did for Frank Sinatra, hold up signs reading "Bill's a Babe" and "Blondes for Bill," and tell Mr. Clinton as they

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## Bush, Citing Arkansas, Assails Clinton on Crime

Compiled by Our Staff From Dispatches

DETROIT — President George Bush, buoyed by polls showing Bill Clinton's lead eroding, on Sunday criticized his rival's record on fighting crime as governor of Arkansas.

Mr. Bush, in an address to the annual conference of the International Association of Chiefs of Police, complained that "America got too soft on crime in the '60s" and vowed to lead a crackdown on criminals if re-elected.

Insisting that "government functions to protect every citizen," Mr. Bush portrayed himself as tough on crime and suggested that Mr. Clinton would be more lenient.

"We slowed the rate of violent crime the past 12 years," Mr. Bush said, referring to his term and the two of former President Ronald Reagan, whom Mr. Bush served as vice president.

"Under Governor Clinton Arkansas violent crime rate went up about 60 percent in the '80s, more

than twice the national average," Mr. Bush said.

He said the typical prison inmate in Arkansas served only 20 percent of his term, while federal inmates remain behind bars for 85 percent of their sentence.

Mr. Bush used his stop in Michigan to sign into law a bill that makes carjacking — stealing cars at gunpoint — a federal offense.

He also signed a bill designed to crack down on parents who refuse to honor court-ordered child support payments.

A New York Times/CBS News Poll published Sunday showed Mr. Clinton with the support of 40 percent of likely voters, to 35 percent for Mr. Bush and 15 percent for Mr. Perot.

In an interview on CNN on Saturday, the president said he refused to listen to the "mournful pundits" who have declared him out of the race.

"If I based my determination to

win and conviction I was going to win on what I see in the polls or the analysis in these television programs nationally, I probably would have folded my tent," Mr. Bush said. "We're going to win the election because we're right on the issues."

He added, "I'm absolutely convinced of that."

The president sought to stay away from discussions of Mr. Clinton's personal character, but that did not stop Ray Scott, a longtime Bush friend, from warming up a morning rally at a shopping center

in Montgomery, Alabama, by joking and questioning his manhood.

A championship bass angler, Mr. Scott told a crowd of about 8,500 that Mr. Clinton had refused to fish with him. "He's a sissy," Mr. Scott said. (Reuters, WP)

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# West Seen Escalating Involvement in Balkans After U.S. Vote

By Joseph Fitchett  
International Herald Tribune

**ROME**—A gradual escalation of Western military involvement as part of international efforts to contain the fighting in the former Yugoslavia is likely once the United States presidential election is over, American and European officials and specialists predict.

Top officials of the North Atlantic Treaty Organization said that, even if it was impossible to devise an overall blueprint for terminating the civil war, the United Nations Security Council could still order limited military action that could have a beneficial impact in humanitarian and perhaps political terms.

Implicitly criticizing allied governments' indecisiveness in recent

months as Serbian intentions have become clearer, Manfred Wörner, NATO's secretary-general, warned against a tendency to say that the West had only two choices: "total inaction or total military commitment."

"This is precisely the false dilemma that aggressors will always seek to exploit once they perceive that the international community is not prepared to use force," Mr. Wörner said at a defense conference sponsored by the International Herald Tribune and the Italian newspaper Corriere della Sera.

More cautiously, NATO's top officer, General John M. Shalikshvili, warned that a UN proposal to enforce an air-exclusion zone over Bosnia would change allied

forces there from peacekeepers to belligerents.

A more useful initiative, he said, might be to send allied troops as UN peacekeepers to tense areas like Kosovo in an effort to head off fighting there between Serbs and ethnic Albanians and reduce the risk of seeing neighboring countries drawn into the conflict.

Although Europe has been unable to undertake any military action on its own to contain the fighting, Zbigniew Brzezinski, who headed the National Security Council in the Carter administration, said that "there will be a greater propensity after the U.S. election to act" in the Yugoslav conflict.

Initial moves by President

George Bush toward deeper U.S. involvement have halted in recent weeks, apparently in order to avoid

suspensions that the administration was exploiting a foreign crisis for electoral purposes. Once the campaign is over, however, that obstacle will disappear, and Governor Bill Clinton, the front-runner in the race, has indicated that he would favor more forceful military action to back UN resolutions to halt Serbian expansion.

The international dangers emerging in the former Yugoslavia are dominated by the growing risk that Serbian actions will encourage similar operations by emboldened minorities in the republics that made up the Soviet Union, according to two former foreign ministers, Hans-Dietrich Genscher of Ger-

many and Jiri Diensthiir of Czechoslovakia.

Mr. Genscher, stressing the need for open forums with new forms of instability in post-Cold War Europe, said the European Community and the United States should seek a new special relationship that covered economics as well as security ties.

In a similar call for a fresh start in U.S.-European relations, Pierre Lelouch, diplomatic adviser to the French Gaullist opposition

leader, Jacques Chirac, said that Washington and Paris should start

bilateral talks on reorganizing NATO along lines that would permit stronger French participation in the alliance's military activities.

Italian officials who addressed the conference, including Prime Minister Giuliano Amato, Defense Minister Salvo Andò and Foreign Minister Emilio Colombo, pledged that their government's economic austerity campaign would not be carried out in ways that jeopardized Italy's role in helping maintain Western security.

## Bosnia Fighting Halted After Warplane Threat

**SARAJEVO**, Bosnia-Herzegovina—Croatian forces called a temporary halt to attacks on Serbian positions near the southern tip of Bosnia-Herzegovina on Sunday after warplanes it was threatened to use.

The Serbian commander in the town of Trebinje, Colonel Vlado Salmu, said the area was relatively calm for the first time in five days and that Croatian, Serbian and Bosnian leaders were trying to negotiate a cease-fire.

The area between Trebinje in Herzegovina and Dubrovnik on the Croatian coast is a patchwork of ethnic divisions that has seen much heavy fighting—first in the Serbo-Croatian war last year and now in the conflict over Bosnia.

Colonel Salmu said Croatian forces had launched artillery, tank and infantry attacks along a 40-kilometer (25-mile) front since the final withdrawal on Tuesday of Yugoslav federal troops.

There have been no reliable casualty figures, but the assault has prompted a complaint by the Yugoslav president, Dobrica Cosic, to the United Nations peace conference. In addition, Radovan Karadzic, leader of the Bosnian Serbs, said on television that he was seeking authorization from the conference chairmen, Cyrus R. Vance and Lord Owen, to use warplanes grounded two weeks ago in response to a UN resolution.

Mate Boban, radical leader of the Bosnian Croats, tightened his grip on power when he was elected president of the Croat Democratic Forum in Bosnia and had a moderate Croat, Stjepan Kujic, removed from the Bosnian leadership.

He made it clear that he would choose the new Bosnian president when Alija Izetbegovic, a Muslim, stepped down in December, and pursue his policy of dividing Bosnia along ethnic lines.

The alliance that once united Muslims and Croats against the Serbs appeared to have crumbled, with clashes breaking out in the central Bosnian towns of Vitez and Novi Travnik and tension rising in the Herzegovinian capital, Mostar.

Mr. Izetbegovic, increasingly desperate, said he was considering agreeing to the ethnic division of Bosnia in spite of his long opposition to the idea.

**A Call to Close Camps**  
Germany's foreign minister on Sunday likened detention camps in the former Yugoslavia to the "atrocities of the Nazis" and appealed to Mr. Vance and Lord Owen to force their immediate dissolution.

The Associated Press reported from Bonn.  
The foreign minister, Klaus Kinkel, said the camps, where mostly Muslim civilians have been held by ethnic Serbs, "must be closed immediately," according to a Foreign Ministry statement.

### False Alert on Amsterdam-Bound Jet

**AMSTERDAM**—The Amsterdam airport went on alert when an Israeli Boeing 747 cargo jet radioed that it might be on fire, but it proved to be a false alarm.  
The El Al freighter reported a possible fire on board on Saturday night shortly before landing at Schiphol from London. But it touched down safely with no sign of any fire. An El Al official said that there were no problems with the plane and that it was taking off for New York.

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# Patten Challenges China for Ideas on Hong Kong

LONDON — Governor Chris Patten of Hong Kong has challenged China to come up with its own proposals for greater democracy to the British colony.

Mr. Patten's plans were rejected by China, which takes over the colony from Britain in 1997. He said he believed his plans were "moderate and restrained."

"If China have alternative proposals which they want to put forward they should say what they are," Mr. Patten said in a radio interview. "They can't go on saying 'no' without putting their alternative forward."

Margaret Thatcher, during her tenure as prime minister, signed an agreement in December 1984 under which Beijing promised to maintain Hong Kong's social and economic systems.

Mr. Patten was speaking after his first visit to Beijing as governor, during which the Chinese leadership snubbed him at every turn.

China's top official responsible for Hong Kong, Lu Ping, threatened all-out confrontation and hinted that Beijing might dismiss Hong Kong's legislature, cabinet and judiciary in 1997.

Under Mr. Patten's proposals, Hong Kong residents would be able to elect, directly or indirectly, the majority of their legislature for the first time.

"I think that they do represent a way forward which should and could survive through 1997 and beyond," Mr. Patten said.

"I also believe that because my proposals are rooted in public opinion and because they will, in my judgment, work, nobody would want or should want to change them in 1996 or 1997."

In another development, a Hong Kong journalist was arrested in Beijing on Sunday on charges of bribing officials to get Communist Party secrets, the official Xinhua press agency reported.

It said Leung Wai Man of the Express newspaper in the British colony had engaged in "activities incompatible with her status," which in Chinese legal jargon means spying.

The Express, in a scoop, published a secret draft of the keynote speech delivered to the 14th Communist Party Congress this month by the party leader Jiang Zemin.

Xinhua did not mention that story, which appeared before the meeting officially opened, embarrassing Beijing.

Xinhua said Miss Leung had admitted her guilt. It did not indicate what action would be taken, saying only that investigations were continuing.

Hong Kong reporters are famous for their aggressive style of news gathering. They are a particular threat to Beijing since they blend in with the local population and are harder to monitor than their Western counterparts.

# Internal Disputes Leave Japan's Governing Party in Disarray

By James Sterngold  
New York Times Service  
TOKYO — Japan's governing party has been driven by one of the most vicious power struggles to erupt here in years, with the furious maneuvering to succeed the head of the Liberal Democratic Party's largest faction leading to a split that threatens to paralyze political decision-making and force a cabinet reshuffling.

Many commentators have said they were appalled at the spectacle of this nonstop infighting over a successor to Shin Kanemaru, known for years as a political kingmaker.

It does not involve a single issue of policy, but it has dominated the press for several days and nights, pushing aside discussion of Mr. Kanemaru's connections to an organized crime boss and the oft-repeated call for political reform.

The spoils of the fracas are control of the party's largest faction, which virtually appoints prime ministers, doles out patronage and must approve any important policy initiatives by the government.

Although there is no talk yet of Prime Minister Kiichi Miyazawa being forced to resign because of the chaos and the critical loss of support from the divided faction, his approval rating in polls has plummeted and if the split cannot be mended, the cabinet is expected to be reshuffled.

The Mainichi Shimbun, a leading newspaper, reported at week's end that its latest poll found the approval rating of Mr. Miyazawa's cabinet at 14 percent, the second-worst showing for a cabinet since World War II. The public appears to have been angered in part because Mr. Miyazawa came into office promising that factional disputes of this sort would have no part in his cabinet.

"I do not know exactly what they are discussing at their meetings, but I cannot imagine they are debating the establishment of an anti-corruption law, or whether Japan should open its rice market," said Satsuki Edo, head of the United Social Democrats, an opposition party. "This is clearly a fight for hegemony, totally lacking in concern for the nation and the people."

The battle broke out after Mr. Kanemaru, long known as the don of Japanese politics, was forced to resign from the parliament after he admitted accepting an illegal \$4 million contribution from a trucking company with close ties to an organized crime family.

There are signs that Mr. Kanemaru will retain some influence over the faction, but in a show of contrition he had to give up all his offices. That kicked off a struggle for power by Mr. Kanemaru's followers and those allied with Noboru Takeshita, another shadowy power broker who was forced to resign as prime minister during an

influence-peddling scandal three years ago. Mr. Kanemaru's protégé, Ichiro Ozawa, initially tried to take control, but was forced to back out of the race because he is regarded within the faction as dictatorial. So he put forward a surrogate, Tsutomu Hata, the mild-mannered finance minister.

Mr. Hata is known for his once-vigorous defense of keeping Japan's agriculture markets closed. He argued several years ago that the country could not import U.S. beef because Japanese intestines were different from those of Americans and could not properly digest the Western meat. The beef market is now open.

He has faced off against Keizo Obuchi, who is known here principally for his dislike of Mr. Ozawa and loyalty to Mr. Takeshita. Mr. Obuchi has held a variety of minor cabinet positions, most recently as chief cabinet secretary under Mr. Takeshita.

There is no established process for choosing a leader, and no votes are taken. Instead, there has been a long series of meetings, with intermediaries shuttling between the various groups, trying to influence party elders who nominally make the choice based on the frail notion of consensus.

But when it appeared the anti-Ozawa forces had succeeded in pushing Mr. Obuchi for the job, the group led by Mr. Ozawa and Mr. Hata pulled out of the meetings. Mr. Obuchi was declared the victor by one set of elders, and Mr. Miyazawa appeared to back him as the winner.

Mr. Ozawa insisted the choice was invalid, and his group refused to recognize it. That created a de facto split in the giant faction.

Although the split is not over policy differences, it could have a big impact on policymaking by turning the Liberal Democratic Party inward and keeping it absorbed with its own disputes.



Shen Tong speaking to reporters as he arrived in Boston after his expulsion from China.

# China Expels Shen, Student Leader

By Sheryl WuDunn  
New York Times Service  
BEIJING — A prominent Chinese student leader who was detained early last month after he returned from exile in the United States has been deported by the public security authorities, who said he had "confessed" to engaging in anti-government activities.

The police drove the student leader, Shen Tong, 24, to Beijing airport, allowed him to meet his mother and other family members, and then put him on a plane bound for the United States.

The authorities apparently decided that expelling him — even though he is a Chinese citizen — would result in less international protest than putting him on trial.

Mr. Shen was detained in Beijing on Sept. 1, just hours before he was to hold a news conference. He had completed a monthlong journey throughout the country to help organize a China chapter of the pro-democracy organization he heads in the United States.

A statement issued by the official Xinhua news agency said he had acknowledged trying to form a national pro-democracy network.

"He confessed his illegal activities involving the establishment of anti-government organizations in China at the instigation and with the support of certain foreign forces," the statement said. "He admitted his guilt in carrying out illegal activities and asked for leniency. In view of the fact that Shen Tong has shown signs of repentance and considering his request to return to the United States to continue studies there, the public security department concerned allowed him to leave the country."

# Kashmiri Protest Is Called Off

Officials of Pakistan-ruled Azad Kashmir said the marchers opened fire first. Some marchers said security forces opened fire from behind as they placed across a narrow road about 15 kilometers (9 miles) from the border.

Leaders called off the march but said they would not abandon efforts to show support for an uprising against Indian rule.

Leaders of the march were arrested, and officials said about 25 people were injured, most when police used tear gas and threw stones to disperse the marchers.

# New Fighting in Somalia Cripples Aid Effort

BAIDOA, Somalia — Fresh fighting in southern Somalia has seriously disrupted international relief efforts for famine victims, and thousands of civilians are on the move in search of food and safety, United Nations officials said Sunday.

The main movements of civilians are from Bardera eastward toward the coast and from Kismayu northward toward Mogadishu, 400 kilometers west of Mogadishu, on Saturday after gunmen fought over 10 tons of relief food.

All deliveries of food to 40,000 starving people in the southern port of Kismayu stopped Saturday because militiamen fired anti-aircraft guns at two planes operated by the International Committee of the Red Cross.

Some 200 people a day are now dying of starvation in Bardera, officials said.

It is the second time this month that foreign relief workers have had to abandon their work in Bardera, one of the most important food distribution centers in the south.

They first fled about two weeks ago when militiamen led by Mohammed Siad Barre Morgan drove out the forces of a Mogadishu warlord, Mohammed Farah Aidid.

Some 200 people a day are now dying of starvation in Bardera, officials said. "It's one of the worst situations we have ever seen," said one UN official who visited the town. Emaciated bodies litter the dusty streets, he said.

Details of the fighting in the south are sketchy, but Mr. Aidid appears to be launching a counter-attack on Mr. Morgan.

Somalis expect Mr. Morgan's forces to attack Kismayu within days. They said the city was already in chaos because of a feud between two clans, the Gaigeel and the Orah Laleh.

# War-Torn Maputo's Artistic Flowering

By Jane Perlez  
New York Times Service  
MAPUTO, Mozambique — At a crowded, stylish art opening here, guests could have been forgiven for thinking they were at a SoHo gallery in New York during the go-go years.

Patrons circled around bold canvases and sophisticated sculptures in a split-level loft. A video of painters at work played in one corner. And the hottest artist in town, a mysterious woman from the provinces known simply as Renata, wearing 1950s pink sunglasses and a blue pants suit trimmed with safety pins, showed off her ceramics to adoring clients.

The event at the Brazilian Center was just one of several art happenings in this art-crazed city. Days earlier, Engenio Lemas, a sculptor and critic, unveiled his 12-foot (3.6-meter) Calder-like outdoor iron sculpture whose spherical pieces, three years in the making, appeared to float on the grass.

For a change of tempo, there was an exhibition of photographs of Makonde sculpture, the tribal art whose spirit animates much of Mozambique's modern art.

"I am not being chauvinistic, but Mozambique is in the avant garde — certainly in the southern African zone and probably elsewhere in Africa," said Malangatana Valente Ngunwenya, a 56-year-old painter who is regarded as the father and nurturer of the vibrant contemporary art scene here.

"I know when I go to Tanzania, you don't find the boiling point that you do among the young artists of Mozambique," he said. "I passed by a cultural center yesterday where there will be a show of young artists. These young artists can pull you, can make you think twice about how to start a new painting."

Theoetes abound about why in a country where a 16-year-old war has ruined the economy and killed a million people, there is so much new art and such a fraternity of artists who meet and talk and exchange ideas.

"Every day, I have hundreds of people asking if they can use the center to show their art," said Luiza Helena Bennett, the director of the Brazilian Center. "It's incredible, very impressive."

The show that opened the other night juxtaposes fresh works of Ngunwenya with those of younger painters as well as pieces from overseas.

Mr. Ngunwenya — known as Malangatana in art circles here and in Portugal, where his works are prized — said there were probably two explanations, internal and external, for the abundance of art. He remembers growing up in a village in southern Mozambique where there was plenty of creativity.

"Aside from making useful things like gourds, people carved things for witch doctors, and there were very strong, impulsive dances," he said. "And there was poetry."

Mr. Ngunwenya argues, was the exterior influence of Portuguese colonialism and what he calls its double-edged character.

"The colonial situation helped stimulate art," he said, "because there were some restaurants where blacks and whites could go. You could be drinking with a Portuguese but at the same time you could be swept off the streets. The relationship was sweet and sour."

"But also there was a kind of nonracism," he added, "because there were some restaurants where blacks and whites could go. You could be drinking with a Portuguese but at the same time you could be swept off the streets. The relationship was sweet and sour."

Taken under the wing of a Portuguese modernist architect, Mr. Ngunwenya had access to paints and canvas. With these he created works in the 1960s and 70s, often in brilliant oranges and reds, suggesting the torment the Mozambicans suffered under the Portuguese.

After independence, he supported the new government but tried, he said, to send signals through his art that as the country slid into economic chaos and war, all was not well. "I'm a social painter, but not in a pamphleteering way," he said.

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# WORLD TRAVEL



## SHOPPING

### Duty Free Sector: Resilience Pays Off

The duty-free industry has grown enormously in size and sophistication since its inception in 1947, when a kiosk was set up at Shannon Airport in Ireland to offer liquor, cigarettes and knickknacks to flight personnel between stops.

Today, every international airport of note has a duty-free shop, and some have become attractions in their own right.

#### Ferry business is strong in the North

own right, including Shannon, Schiphol in the Netherlands and, more recently, Abu Dhabi, Dubai and Bahrain in the Middle East. What they offer runs the gamut from calculators to caviar, silk to cigars.

Although alcohol and tobacco are the traditional mainstays of the industry, neither category increased market share in 1991, reflecting worldwide decreases in consumption of these products. Global duty-free liquor sales remained stable at \$4.27 billion, and tobacco was down slightly from the previous year at \$2.02 billion. Ronnie Anderson of Allied Distillers, who has served as president of the Tax Free World Exhibition (TFWE) for the past two years, explains that liquor sales reflect local preferences. "Travelers from the Far East still drive the market for luxury gifts in exclusive bottles," he points out, thanks to a gift-giving tradition that recession has not curtailed. "By and large, you can't go wrong with high-prestige products." Mr. Anderson's successor as president of the TFWE and the 1993 management board will be chosen during the show at Cannes.

Erk Juul Mortensen of Danish Distillers, who is vice president of marketing for the TFWE, believes that both alcohol and tobacco will show sales increases this year, although their share of market may decrease slightly. He predicts that cosmetics, which lost fractional market share last year to finish at \$3.6 billion, should recover in 1992. He also names the categories that are increasing market share: gifts, writing instruments and electronics. These assorted items, which include fashion and food-stuffs, accounted for more than \$5 billion in sales in 1991.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. Claudia Flisi is a business writer based in Milan and Monte Carlo. Michael Frenchman is a London-based journalist who specializes in the Middle East. Alan Tillier is the author of "Guide to Business Travel Europe" and "Doing Business in Today's Western Europe." Photo on this page by PIX S.A. Stock Directory.

Industry is responding with a more focused approach to the travel market. At Estée Lauder, Patrick Bousquet-Chavanne, who was recently named to the new position of senior vice president and general manager for travel retailing worldwide, says: "The ongoing modernization and increased capacity of airport retail outlets, cruise ships and airlines demand that we take a more assertive stance in building our consumer base in those channels."

The high-flying years of duty-free shopping were curtailed in 1991, when the twin whammies of the Gulf War and a growing recession held sales to \$15 billion, identical to those of 1990. But the resilience of this sophisticated and specialized industry is such that it finished last year without a downturn. At Dubai International Airport alone, in the region most affected by the Gulf crisis, air passengers spent \$100 million — in spite of a first quarter that was practically nonexistent. On a year-to-year basis, the duty-free industry has registered consistent 10 percent increases over the past decade.

The world's most successful duty-free airport operation, according to the industry trade publication Duty Free News International, is Heathrow Airport. In 1991, nearly \$316 million in duty-free goods was sold there. But the United States (including Guam, Saipan, Puerto Rico and the U.S. Virgin Islands) accounts for almost 13 percent of the world's duty-free market, or \$1.9 billion in sales. This is more than half again as large as second-place Britain's \$1.25 billion, equaling 8.3 percent of the world market.

Airport shops remain the single most important distribution category, with sales of \$5.4 billion in 1991, representing more than 36 percent of the market. In-flight sales accounted for \$1.3 billion, while ferry shops generat-

ed another \$1.7 billion. Mr. Mortensen says: "The ferry business is doing well this year; not just the English Channel route but all the cross points of the Baltic region: Scandinavia and its neighbors — Finland, Germany, etc."

The remaining 44 percent of tax-free sales are divided among downtown shops, border facilities and diplomatic and military outlets, and were responsible for \$6.6 billion in sales last year. Downtown shops are retail stores that bid for airport concessions; they sell merchandise to their downtown customers at duty-free prices, with the condition that the purchases are shipped directly to the airport for pre-flight delivery. Doug Newhouse of Duty Free News International points out that these con-

cessions are especially popular in Hawaii, San Francisco and Los Angeles. He adds that diplomatic outlets are a seldom-noted but extremely attractive segment of the duty-free business, involv-

ing contracts for, say, so many cases of wine and liquor per month to local consulates or embassies at duty-free prices.

In-flight purchases can be especially attractive. Continued on Page 9

### East Europe Comes In From the Cold

Duty-free sales may have existed in the former Eastern bloc, but they had more than a touch of the clandestine. Desperately needed foreign currency was obtained without the accompanying cut-price deals, broad choice and service available in the West.

In the former Communist bloc, duty-free prices were fixed at the upper limit of what the regimes thought

#### Rising sales for caviar and vodka

the customer would bear. Product lines at airports and hotels were limited. Even caviar and best-quality salami were not always available. Within cities, the so-called dollar shops, such as the Tuzeks in Prague, were curtailed off from locals — except those in illegal possession of foreign currency.

In many cases, regimes bought cheaply from Western suppliers, arguing that their people had low incomes, only to re-export the goods at a markup. "The centrally fixed trade margins represented the tax and royalty for the state," says Heribert Diehl of Gebr. Heinemann.

In the ex-Soviet Union and Eastern bloc, things improved somewhat after the 1970s, an epoch when even Budapest dollar shops were secretive operations for apparatchiks and dollar holders. After

Continued on Page 8

### DUBAI DUTY FREE'S FINEST SURPRISE CONTINUES...



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144th WINNER

MR. ROBERT DAVIES (Series # 144-Ticket # 0300) of Kent, United Kingdom, winner of the red BMW 850 i car.



# Chloé

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### A Stay on Execution In the EC

Duty-free sales within the European Community will live on despite the January 1, 1993 introduction of the single market. The Brussels decision to extend the deadline for bringing down the shuttles on duty free until July 1999 has been greeted with relief by European airports and the duty-free industry. Both have invested heavily in the past decade in transforming sales areas into mini-shopping malls.

Aéroports de Paris has upgraded Charles de Gaulle duty-free shopping. Amsterdam, Frankfurt and London, the main airport emporiums, have ploughed back profits to stay ahead of rivals.

The industry narrowly escaped a logical 1993 phase-out. It then pitched for the right for life until the year 2010. The EC Commission in Brussels did not want to extend the system into the next century, but agreed to the summer of 1999. The industry persuaded the European authorities that it constituted a valid business that helps fund airport improvements and provides profits for charter and ferry companies operating on thin margins.

Christopher Scott-Wilson, of the Brussels-based International Duty Free Confederation, says: "We continue to maintain that tax- and duty-free sales should go on within the single market once an adequate system of vendor control is introduced."

As airport customs are wound down, duty-free salespeople will operate "vendor control" to prevent individuals from buying thousands of packs of cigarettes. They will try to limit individual purchases to reasonable extensions of the old 200-cigarettes, one-liter-of-wine and 15-milligrams-of-perfume rule. The British presidency of the EC also wants to increase the previous value-added-tax-related third-country allowance for people traveling from within Europe to outside.

Talks continue between Brussels and the industry on the form of this vendor control, but the fact remains that duty free will continue, though maybe under another name.

A.T.

### What's New This Year In Duty-Free Products

Once upon a time, duty-free shopping meant a good price on a bottle of liquor, a carton of cigarettes or a bottle of perfume. Today one can still find excellent prices on liquor, tobacco and cosmetics, but none of these has the largest share of the duty-free market. In 1991, one-third of all sales were made in the "miscellaneous" category, which covers everything from appliances to watches.

What makes duty-free shopping especially interesting is that many items are introduced in this market before being launched in regular retail outlets. Others may be found in duty-free shops and nowhere else, having been made to measure for travel retailing. Here, news on some of the latest wares, many of which will be featured at the World Tax Free Exhibition in Cannes.

Alcoholic beverages have been a mainstay of duty-free shopping since its early days and still represent over 28 percent of total sales. William Grant & Sons is introducing its 21-year-old Scotch at Cannes, voted the best blended Scotch whisky at this year's international Wine and Spirit competition. Last year, the company pre-empted Glenfiddich Excellence 18 years, an upscale addition to the Glenfiddich line (which has 54 percent of the world's duty-free malt whisky market).

Dutch-based Bols has just introduced Bols Premier, a cognac-based liqueur described as "the ultimate after-dinner drink." Bols' other liqueurs saw a 5 percent increase in sales last year, and sales of its more exotic genevers increased 7 percent.

Chloé is featuring its special line of accessories at the Cannes show.

Another cognac company, Thomas Fine, is highlighting a new luxury version of its Hines Extra, presented in an engraved bottle and topped with a hand-gilded 24-karat gold stopper.

Spanish brandy maker Miguel Torres S.A. is featuring its newly launched Miguel Torres Imperial Brandy. This brandy is aged 10 years in oak casks before bottling.

Fragrances and cosmetics account for one-fourth of all duty-free sales. Today, both men and women can find skin treatments, bath accessories and appearance enhancers to fulfill any need. At Cannes, new fragrances for men will be taking the spotlight. Heritage is Guerlain's latest; it was unveiled last month in London and will be introduced to the worldwide duty-free market at Cannes. It is a warm combination of citrus and wood topped by Guerlainade, the unique Guerlain signature of vanilla and tonka beans.

Elizabeth Arden, recognizing the importance of duty-free exposure in reinforcing its select image, will introduce two new perfumes from Valentino: Vendetta, a voluptuous women's fragrance, and Valentino Pour Homme, the stylist's first fragrance for men. Also new from Elizabeth Arden is Chloé Narcisse, an exotic mélange of florals and spices.

Italian cars make the heart beat faster; why shouldn't a perfume do the same? That may be the rationale behind Bagatti, a new Italian men's fragrance named after the automobile, with a bottle shaped like the car's front radiator.

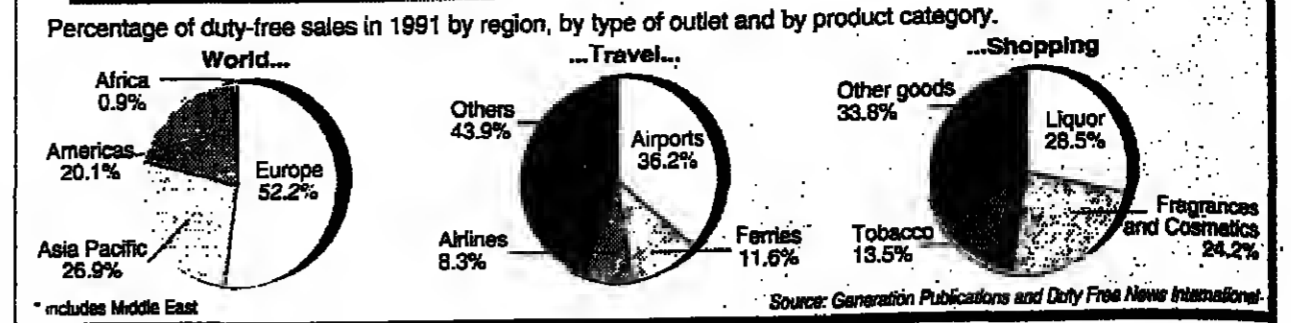
The fragrance Elvis will also make its debut at Cannes via German fragrance manufacturer Maurer & Wirtz. Elvis already has a popular following in the United States, and the strength of its image portends similar success on the Continent.

In honor of the 500th anniversary of his voyage, Christopher Columbus will also have his own fragrance, thanks to French accessories company Capitot.

Of the hundreds of women's perfumes available in duty free, one of the newest is Laura Biagiotti's



### The \$15 Billion Binge



latest fragrance, Venezia. Flakes of gold float in the perfume to enhance the aura of a gilded Venice, and the scent itself carries accents of the wong-shi flower, an ancient Venetian elixir of love.

A more aggressive women's scent is offered by Claude Montana, which has just added an Eau de Toilette Light and a bath collection to its Parfum de Peau brand.

Another recent launch to be highlighted at Cannes is Gianni Versace's Versus Donna. The perfume complements the strength of this Italian designer's accessory line, already present in duty-free shops.

Among the many chocolate selections to be found in airport shops, Dutch confectioner Drosche packages a selection of gift chocolate pastilles just for the duty-free market.

Italian silk master Erre offers the latest in intricately colored scarves and shawls from such famous designers as Valentino, Jean Paul and Karl Lagerfeld, as well as its own Erre label.

On a more traditional note, Aquascutum will be unveiling leather accessories in smooth and grained luxury hides, plus a new selection of silk ties and scarves in classic English style.

Christian Dior will preview two new leather handbag collections at Cannes: Blois, made of grained calfskin, and Chicon, crafted in lambskin Nappa.

Another debut is being spearheaded by the fashion magazine Elle, which will introduce a new line of clothing and accessories specifically geared to the travel-wise consumer.

Swatch will present its new core collection of 30 watches for men and women, plus Pop, Scuba, Chronos, Filk Flak and Automatic models.

Meanwhile, Benetton will show a range of new watches for kids as well as nine sports watches under the name Sea-Tech. The sports timepieces can be worn 50 meters below the surface and feature luminous bands and scratch-proof glass.

Crossing a Swiss army knife with a watch produces the Swiss Army Compass watch, an instrument with aggressive styling and even more aggressive testing by military personnel.

Lanvin accessories and scents are a duty-free favorite, but if you're in Paris, don't miss the redesigned boutique on 15 rue du Faubourg Saint Honoré.

The silver maker Christoffe produces a luxury line of money clips, pillboxes and mirrors made of blue Chinese lacquer for the duty-free market. They also make a collection of silver-plated animals, which now total 35. The latest additions, to be seen at Cannes, are squirrels, pheasants and penguins.

Another debut is a new 3-way lighter of Colibri of London. Called a "world first" by the company, it is a butane pocket lighter with three flame modes that do not blow out.

Wedgwood has some exclusive patterns of its renowned tableware at Heathrow and offers other giftware items on the QE2. For the younger set, it has combination packs of Peter Rabbit tableware as well as soft toys and children's books. Pint-sized travelers should also enjoy the Plane Cam, a pocket-sized camera in the shape of an airplane. This follows the success of the Plane Game.

(Much of this information was supplied by Frontier, the international tax-free monthly magazine.) C.F.

### It's All Available at Cannes Show

"By the trade for the trade" is the motto of the Eighth Tax Free World Exhibition being held at Cannes's Palais des Festivals October 26-30, 1992. The motto is appropriate: this event is organized by the industry to serve its own needs and has become the premier trade show in its category. According to Marina Issaef of the Tax Free World Exhibition, the show is recognized as "one of the most professional trade shows worldwide."

Among this year's 499 exhibitions from 26 countries are suppliers of luxury and premium-branded products such as liquor, tobacco, cosmetics and fashion accessories, jewelry, food and other gift items. They will spread their wares over 10,000 square meters, an increase of 6 percent over last year's display. The

number of visitors is expected to top the 4,952 agents, distributors, buyers and others who crowded the Palais in 1991.

An opening-day conference will include a keynote speech on "The Future World as a Global Village" by Peter Arnett, world-famous CNN journalist. He will be followed by a study of "The Future World of Duty and Tax-free Retailing," presented by Mike Burke of the Centre de Communication Avancé. Executives within the industry will comment on the study through video clips and live on-stage reactions during the course of Mr. Burke's presentation.

Ronnie Anderson, president of the Tax Free World Exhibition, says of the conference and the frenetic five days of activity to follow: "I don't know everything that will turn



The inauguration ceremony in Cannes.

up in Cannes; we set the scene and allow our members to come up with surprises." C.F.

### East Europe Comes In From the Cold

Continued from Page 7

the improvement, arriving travelers still could not buy goods as is now possible in Moscow.

The opening of the East has boosted travel from the West and created a greater demand for duty-free goods. The market's extension has gone hand-in-hand with new airports and terminals and the construction of Western-style hotels.

The Irish have been the most enterprising in exploiting the new market. They have enjoyed a special relationship with the Russians since 1980, when Aeroflot signed an agreement enabling it to store its own fuel at Shannon for flights heading for Central and South America.

Impressed by Shan-

non's reputation as the first duty-free airport shopping facility in the world, Aeroflot decided to open its own duty-free shops. Aer Rianta, the Irish state airport authority, and Aeroflot formed Aerofirst in 1988 and opened two shops at Moscow's Sheremetyevo international airport.

Some \$12 million in revenue was rung up the first year through sales of quality Irish, Soviet and European goods. Aer Rianta then began selling duty-free goods on Aeroflot international flights. The next outlet was at Pulkova airport at what was then Leningrad, followed by one on the Soviet-Finnish border. Expansion continued with an arrivals duty-free shop in Moscow. The Irish also provided hard currency counters at Mos-

cow's Novoarbatsky supermarket, complete with Irish bar. Shops were opened at Moscow and St. Petersburg hotels, and a duty-free shop at Kiev airport this year. Tashkent will be the site of the next shop.

"There are major business opportunities in the CIS [Commonwealth of Independent States]," says Aer Rianta's spokesman, John Callagher. "The opening up of the country will inevitably lead to an enormous growth of air traffic. The attractions of cities from St. Petersburg to Samarkand and resorts from the Black Sea to Lake Baikal will be magnets for tourists."

Michael Patton, head of international sales at Aer Rianta, adds: "With the introduction of duties and taxes in the CIS, duty free is becoming much more important for items such as caviar and vodka. Electronics are popular with returning Russians."

SAS Trading, part of the SAS airline, has opened a duty-free shop in Riga, Latvia. It recently doubled its size to handle growing sales of liquor, tobacco, chocolates, perfumes, cosmetics, international wines, local-style champagne, handiercrafts and balsam, the Riga herb liqueur, a favorite of Catherine the Great. As the Riga airport modernizes, SAS Trading will offer duty-free goods to incoming passengers. SAS's Robert Hernadi says business since May 1990 has been "pretty good."

The extension of the Riga shop follows the increase in traffic to the Latvian capital. SAS is discussing airport shops with the Estonian and Lithuanian authorities. Satco is another hard-currency supermarket operator in a Swiss-Russian joint venture, as is Stockmann, the

Finnish department store. Ligabue of Venice and Intourist run a hard-currency restaurant.

The Swedes are looking for other Eastern outlets, but admit the Irish are one step ahead at the moment, although Australian companies are eyeing the market too. Aer Rianta has a management contract at Warsaw's new German-built airport, but the Australian Richardson company will have the duty-free concession. Budapest is adding new terminals. The Irish have broken the monopoly of the Hungarian Malev airline with a small outlet at the terminal for executive jets and private planes, opened to coincide with the Hungarian Grand Prix motor race. Prague wants a new airport and is seeking Dutch assistance.

Aer Rianta maintains that all its CIS outlets have been "very successful," with profits reinvested in new ventures at airports, hotels, supermarkets and bars. In all, there are more than 200 Irish salespeople and 800 CIS personnel.

The German Heinemann company intends to exploit Hamburg's traditional links with Central and Eastern Europe, notably Czechoslovakia. Mr. Diehl admits that many problems remain, notably the lack of clearly defined legislation and tax systems. Above all, there is a need to move from the mentality of the old "valuta," or hard currency, markets to a genuine duty-free system. Valuta trading expanded enormously, he says, because dollar holders had no other outlets. "There is, of course, a potential for bona fide duty free in Eastern Europe," he says. "It is exciting to see how the market is developing." Alan Tiller

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Abu Dhabi Airport Duty Free

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Emirates Tr Of Goods a There was a buzz in... duty-free... watch... call... On Beyond... duty-free... C.F.



# Emirates Treasure Trove Of Goods and Promotions

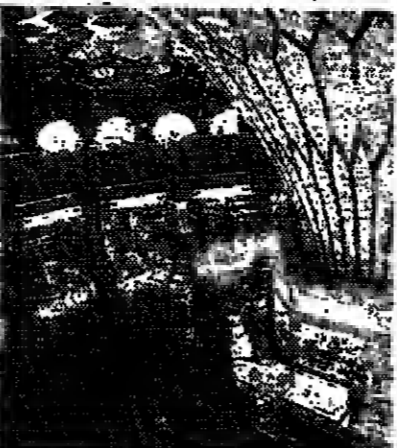
There was a buzz in the air one October night at Bahrain's duty-free shop as a customer approached the watch counter. He had come to buy a Cartier 18-karat gold watch (value approximately \$12,500), which he had ordered in advance. Pre-ordering duty-free goods is a rapidly expanding service; it only takes a phone call and a credit card number.

For the late-night shopper, the world of duty-free shops — especially those in the Gulf — opens new vistas. With only half an hour or 20 minutes to spare, transit passengers from the jumbo jets traversing the east-west

crafts and souvenirs, which are proving popular in all three emirates, particularly with departing passengers.

Bahrain now has a choice of small woven baskets and tiny gold-studded wooden caskets filled with dates or local sweets. At Abu Dhabi there are carpets, locally made brassware and clothes; Dubai has model dhows and sets of camels.

"We are trying to maintain an Arabic flavor, and we want to encourage the marketing of local products in our Bahraini Corner," says John Sutcliffe, the Irish general manager. (Aer Rianta International from Shannon, Ireland, where the world's first duty-free shop was set up in 1947, has the management contract.) Bahrain is the latest expression of the new age of duty-free shops in the



Abu Dhabi combines Middle Eastern and Western architecture with style.

Gulf. With the completion of the airport extension last year, a new duty-free complex has been opened. Turnover is already exceeding expectations, and there are plans to add more shopping space. "We expect to reach sales of around \$24 million by the end of the year," says Mr. Sutcliffe, who has returned to the Gulf after running the duty-free operations in Moscow and Saint Petersburg. Before that he was at Dubai's duty-free shop.

Next year, Bahrain expects to see a 15 percent growth in traffic through the airport, which is currently used by 2.8 million people. At midnight there may be upward of

1,000 passengers in the shop. One of the biggest events is the weekly arrival of a Korean Airlines Boeing 747 from Tunisia, whose passengers spend about \$100,000 during their 30-minute stopover — mostly on electronics. The average basket-value of goods sold in the shop is \$45.

A new arrivals shop recently opened with one of the widest selections of goods available anywhere in the Gulf, including a complete range of beverages, cigarettes, perfumes and electronics. A special shop for toys will open in time for Christmas.

There is more to duty-free operations than just shopping. The Gulf duty-free shops have spawned a whole new range of promotions to keep themselves in the public eye. These have included the raffling off of gold bars, luxury cars and apartments. One of the most successful innovations has been the \$138,000 credit line offered at Abu Dhabi, one of the best-value and most compact operations.

Bona fide travelers — about 2.8 million use the airport — can buy a \$138 ticket for the raffle, which is limited to 1,200 tickets per drawing. The first drawing was made only 20 days after the promotion was launched last June. The winner is offered a choice of credit-card membership — and a \$138,000 credit. Abu Dhabi had already hit the headlines last year with its "Win a Dream Home" contest. At the official opening of the credit-line raffle by Sheikh Ahmed bin Said al Nahyan, the undersecretary for the Civil Aviation Department, it was billed as the biggest raffle promotion in the tax-free industry.

"We wanted to create a maximum impact among all segments of the flying public," says Mohammed Mounib, the general manager of Abu Dhabi Duty Free. Adds Niveen Ibrahim, ADDF's marketing manager: "We also wanted to add a little excitement for the general traveler."

During the first half of this year, promotions have certainly helped ADDF's growth and revenues, which were up 59 percent compared with 1991 and are expected to total nearly \$40 million by the end of next December. Top-selling items are gold and jewelry, electronics and perfume. In the first six months of the year, gold and jewelry accounted for \$3.8 million in sales. Gold jewelry is available in 18-karat, 22-karat and 24-karat "extra" grades, which are priced slightly higher for design and workmanship. Shoppers are now spending more than last year: an average of \$22.72 a head compared with \$20.36.

Championship golf, tennis, snooker, horse and powerboat racing are not the kind of events normally asso-

ciated with duty-free shopping. But Dubai, which has been a trailblazer in Middle East duty-free shopping operations since it first began in 1983, has also made its mark farther afield with a string of awards for excellence and marketing initiative from the tax-free industry. Promotion and sponsorship are regarded by Colm McLoughlin, general manager of Dubai Duty Free, as an essential adjunct to the actual shopping side of the business. "It is very important, because it helps us become known internationally. We are not only promoting duty free, but Dubai as a whole, and that's important for us," he explains.

Some of the major events involving duty free this year have included racing at Longchamp in Paris last May and, for the first time, this



Arabic tradition goes hand-in-hand with the modern world in Dubai.

month's Dubai International Off-shore Powerboat Race. Next month will see the Aviation Cup Open Tennis Tournament, and in February a leg of the A.T.P. World Tennis Tour will take place in Dubai with a total prize of \$1 million.

Another form of promotion in the Gulf pioneered by Dubai is the luxury-car raffle, which has been running for three years. More than 146 cars, ranging from a Porsche to a Rolls-Royce, have been won by travelers from all over the world.

Quality goods, quality service — and quality spending (more than \$22 a head by the 5 million travelers through the international airport) are the hallmarks of the duty-free operation. In 1984, sales per passenger were only \$5 a head. This year, Mr. McLoughlin expects total turnover to reach \$125 million. Best-selling items are gold, Rolex watches, assorted nuts and Toblerone chocolates. Last year, Mr. McLoughlin's shops sold 1.6 tons of caviar, 1.2 tons of gold, 73 tons of dried milk and 190 tons of nuts.

Michael Frenchman

# Business Briefs

- Heathrow, the most successful airport duty-free operation in the world, sold \$315.97 million worth of goods in 1991.
- This year, Bahrain has initiated a joint venture with Aer Rianta of Shannon Airport. All the outlets will operate jointly in a brand-new complex.
- Aer Rianta is also behind a new terminal being developed by Karachi Airport in Pakistan.
- Fragrances are an expanding area of business for India's duty-free airport shops. In 1991, sales increased 250 percent. Top-selling women's brands in Indian airports are Christian Dior, Chanel and Yves Saint Laurent for women, and Paco Rabanne for men.
- A major duty-free facility is being planned for the new terminal set to open at New York's Kennedy Airport in 1997.
- Warsaw Airport will be opening a brand-new duty-free facility shortly. Local specialties are sure to be a feature.
- Schiphol at Amsterdam will shortly open a new terminal with 2,000 square meters of space dedicated to 50 new duty-free shops.
- Recent political reforms in South Africa have resulted in 12 more carriers flying into the Johannesburg airport. Duty-free shops there will be doubling their facilities.
- With a total of \$57 million, Japan Air Lines had the greatest volume of in-flight sales of any airline last year.
- Australia's Melbourne Airport is renovating its international terminal. In the works are 375 square meters of new duty-free sales outlets.
- A new airport at Doha, in Qatar, is being designed by Aeroports de Paris, architects of the Abu Dhabi and Jakarta airports. Six duty-free shops will be part of the terminal.
- Nairobi and Mombasa Airports in Kenya together generated \$25 million in duty-free sales last year.
- The airport in Lugano, Switzerland expects to open its first duty-free shop in 1993. (Information provided courtesy of Duty Free News International.) C.F.

## Buy gold and sweets, or win a Rolls-Royce

routes who touch down around midnight at Abu Dhabi, Bahrain or Dubai are faced with a wide choice of items: Van Moppes diamond rings at Abu Dhabi, Cartier gold watches at Bahrain or the latest range of Sony Handycams at Dubai. While international brand names are the big sellers, there is also a growing market for locally produced foods, handi-

# On Beyond Shopping in the Gulf Region

For those travelers who can spare some time from duty-free shopping in the Gulf, there are plenty of things to do and see.

With only a day or two to spare, the traveler in the Gulf is sure to find something different if he or she wants to try a taste of Arabia. There are dhow trips, desert safaris, action sports like paragliding or snorkeling and a choice of championship all-green golf courses. For the more serious-minded, there are museums presenting the region's cultural heritage and others telling the story of oil from the 1920s until the present day.

In Abu Dhabi, there are excellent beaches at several of the hotels, where all kinds of water sports are available. Try the Inter-Continental, Meridien or Gulf. Midway between the city and neighboring Dubai is the Al Jazira Resort — a leisure-hotel complex carved out of the desert on a man-made island linked to the sea by a canal. There are good day trips to Al Ain, the university town, with its "Fun City," and the camel market, one of the biggest in Arabia, at nearby Buraimi. Other excursions go out into the desert to the famous oasis at Liwa. Visitors can try sand skiing — or ice-skating. The petroleum exhibition on the corniche in Abu

Dhabi is worth a visit. For eating, try the Al Sofon fish restaurant on the corniche breakwater or the Lebanese restaurant at the Meridien.

The National Museum in Bahrain, located near the Diplomat Hotel, is one of the best in the



Experiencing the Middle East at the Bahrain airport.

region. It has "living" displays of old Bahrain as well as more ancient reminders of the past, like the Hall of Graves dating back 4,000 years. Sheik Isa, the ruler of Bahrain, has a family house on Muharraq Is-

land, which has now been restored and is open to the public and is well worth a visit. It is a typical Bahraini home complete with wind towers (a primitive but practical form of natural air conditioning). Eat at Chi-co's, one of the best Italian restaurants in the Gulf, or the Hash Thai restaurant. For lunchtime snacks, go to the Clipper Bar in the Regency.

As for Dubai, the city has just about everything in the way of activities and leisure pursuits as well as all kinds of spectator sports — championship tennis and golf, snooker, powerboat racing and even a go-cart track. Probably the best value for money is to join the thronging masses making the 20-cent crossing of the creek on an "abra" ferry boat. Abas can be hired for about \$15 an hour for trips to the head of the creek past the new golf course and bird sanctuary, where thousands of pink flamingos can be seen at certain times of the year. There are also organized desert safaris and "duce" dinners with a chance to meet the wandering bedouin with their camels. Eat at Jason's, the upmarket restaurant at the Hyatt, or, for a more lively atmosphere, Da Vinci's or Pancho Villa's. M.F.

# Duty Free Sector: Resilience Pays Off

Continued from Page 7

be cheaper than those on the ground because airlines do not have to pay a concession fee to the airports. This fee can range from 20 percent of gross turnover in North America to 50 percent at Heathrow. One reason for such a large discrepancy is that North American shops face heavy competition from discount stores and manufacturers' outlets featuring prices that may be better than duty free. In addition, Heathrow offers staggering volume on almost a round-the-clock basis.

On the other hand, in-flight selection is more limited than that on the ground. Each airline sets its own prices, and where the ownership is the same for airport shops and airlines (as is the case with SAS in Stockholm, for example), the airlines try to have an assortment — and a price structure — that is complementary to the ground selection. Of course, ownership for these two channels of distribution is often different (this is the case in London and Paris) and then the two are competitors — with the customer benefitting.

Regardless of distribution channel, duty-free shopping is affected by many factors above and beyond wars and global recessions. "Currency fluctuations can have a strong impact on sales," observes Mr. Newhouse. TFW's Mr. Anderson agrees in principle: "If the pound is devalued, then the British clearly have less to spend. But if all has to be taken in context. The Germans, for example, are not big spenders in duty free. Although they have a strong currency, they have relatively low

taxes at home, and they also have to pay VAT [value-added tax] on their duty-free purchases."

Changing traffic patterns can make or break shopping destinations. The Far East is an increasingly attractive area for duty-free concessionaires because the Asia-Pacific region will represent more than half of all scheduled airline traffic by 2010, up from about one-third today, according to airline industry estimates. Conversely, the once-booming duty-free center in Alaska has fallen on hard times, as long-distance planes no longer need to refuel there for trans-Pacific flights. Political considerations

are also important. The European Community's decision to extend intra-European duty free until 1999 has given the industry added time to restructure their revenue sources. In Eastern Europe, the airports traditionally sold prestigious — and otherwise unavailable — Western goods to generate local currency. Now they are having to rethink their offer.

One of the more recent trends is land-site retail shops in the airports. These take advantage of the captive customer base but are not always duty free. Mr. Anderson and Mr. Mortensen of the TFW's cite the British Air-

port Authority for "doubling or tripling" the number of retail outlets at Heathrow. "These retail stores may not be duty free," says Mr. Anderson, "but they do compete with High Street prices." Claudia Flisi

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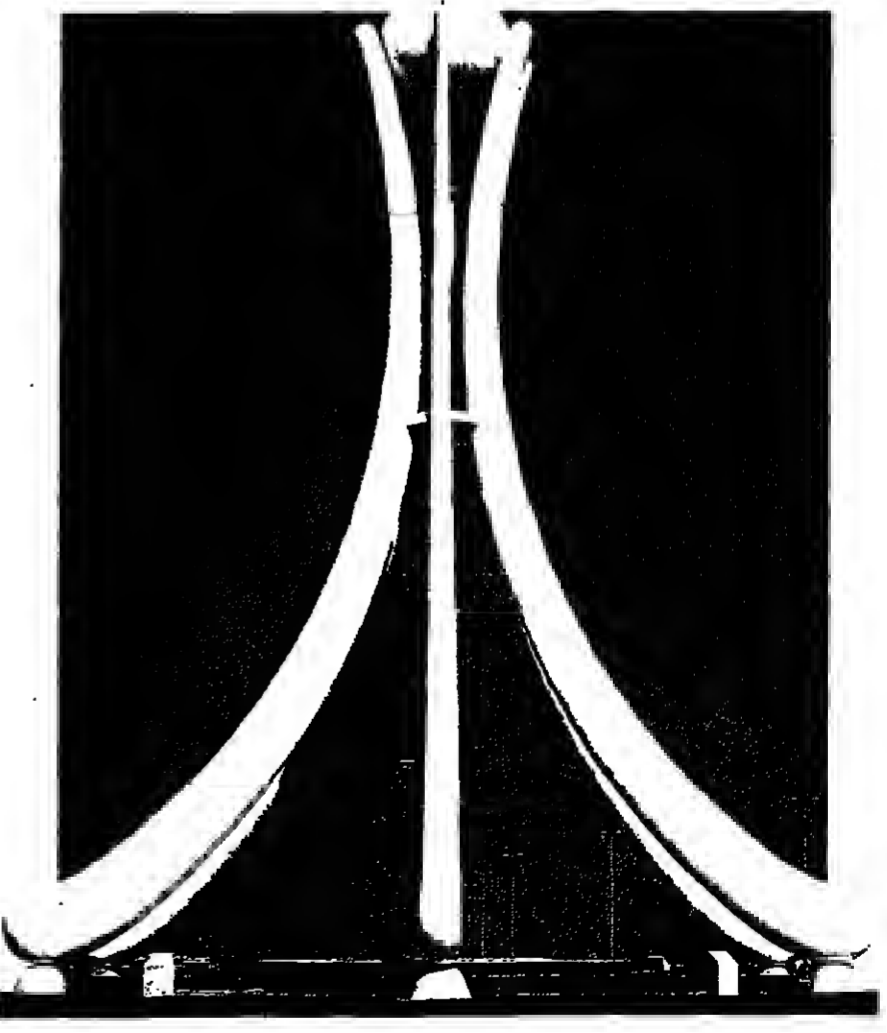
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# 3 Russian Tourists Stabbed in Egypt

**PORT SAID, Egypt** — A man believed to be a Muslim militant stabbed three Russian tourists on Sunday at a marketplace in Port Said, security sources said.

It was the second attack on tourists in four days. On Wednesday, a British woman was killed and two British men wounded when gunmen ambushed their safari vehicle in the south.

The three Russians were hospitalized, and doctors said they would keep them for observation for up to 48 hours.

The security sources said one of them, a 23-year-old woman, was stabbed in the stomach. Her husband, 30, was stabbed in the shoulder, and another woman was stabbed in the chest.

One source said a bearded man wearing a white djellaba — trademarks of Muslim militants in Egypt — stabbed the three as they were taking pictures of a mosque near the marketplace. The assailant fled.

# MODELS: Clinton's Vision Draws on Europe's Past

(Continued from page 1)

Mr. Bush, who contended that the Democrat's proposals "trace their intellectual roots to the social engineering ideas popular at the turn of the century." These socialist ideas led to "large-scale government ownership to give the state the leading role in society and the economy," Mr. Bush said.

Drawing parallels between himself and Prime Minister John Major of Britain while trying to tar Mr. Clinton with the feathers of Britain's losing Labor Party, Mr. Bush asserted in a recent speech:

"Now, my opponent is drawn to these views. He and a number of his advisers studied them at Oxford in the 1960s." (Mr. Clinton and some of his closest advisers were Rhodes scholars at the British university.)

David Hale, chief economist at Kemper Financial Services in Chicago, who has close contacts with several of Mr. Clinton's economic advisers, said: "Intellectually, there is much in the European experience that the new-style Democrats around Clinton find attractive, but I wouldn't overdo the case. Clinton is not going to transplant European institutions to American soil.

By comparison with the broad

consensus in favor of social stability and the still-befy levels of government spending throughout in Western Europe, the United States remains far behind. Given that wide gap, Paul Krugman, an economist at the Massachusetts Institute of Technology in Cambridge, Massachusetts, and an adviser to Mr. Clinton, emphasizes how limited in scope are the Democratic candidate's proposals.

"This is not Shining Path stuff," quips Mr. Krugman, referring to the Peruvian guerrilla group, "much less anything that would seem remotely controversial among German Christian Democrats or most other European conservative parties."

"Setting aside the health program, which will clearly require its own funding, everything Bill Clinton has called for amounts to no more than six-tenths of a percent of GDP," he said.

# Japan's Asia Role Inevitably to Grow

Despite reservations among some other Asian nations, Malaysia has been pressing Japan to play a more active role in the region. In Kuala Lumpur, Abdullah Ahmad Badawai, the Malaysian foreign minister, discussed developments in Asia with Michael Richardson of the International Herald Tribune.

Q. Has the time come for Japan to reduce its reliance on the United States and become a more independent actor in Asia-Pacific affairs?

A. This is inevitable. We are talking of an increasing political role for Japan in the region. Its efforts to help settle the conflict in Cambodia are a good example. The Japanese are making a contribution to reconstruction of the country, and to peacekeeping under United Nations auspices.

We do not want Japan to stand aside until the situation becomes normal, and then stride in like a colossus using its economic power to take advantage of all the opportunities that Cambodia offers.

Q. Don't some Asian nations still mistrust Japan?

A. That is a legacy of history, of what Japan did during and before World War II. Japan does not want to repeat that.

I do not think that the Japanese people would endorse any military adventures. They are enjoying economic influence now far in excess of some countries which are militarily more powerful than Japan. To a certain extent, Japan already has economic hegemony in East Asia. The Japanese are not about to sacrifice their peace, prosperity and economic strength.

Q. With the United States gradually reducing its military forces in the western Pacific, are you concerned that China and Japan may engage in increasingly assertive rivalry that would undermine regional peace?

A. Both China and Japan have said repeatedly that they have no desire to fill any vacuum. Both are aware of the advantages that constructive engagement and regional stability

# Pact Ends Battle for Capital of Tajikistan

**DUSHANBE, Tajikistan** — Forces loyal to Tajikistan's ousted president, Rahmaton Nabiyev, were reported to be withdrawing from the capital of Dushanbe on Sunday, the Itar-Tass news agency said.

Gunfire continued in the city, but Itar-Tass quoted a local television commentator as saying, "The attempted coup has failed." It quoted the commentator as saying that forces loyal to Mr. Nabiyev had agreed to leave the parliament building they seized over the weekend and that government forces had "liberated" other government buildings.

The television said the accord was reached in talks between Akbarshoh Iskandarov, acting head of state of the Central Asian republic, and a Nabiyev ally, Safarali Kenjayev, at Dushanbe's Russian Army headquarters.

It also said an emergency parliamentary session would be held on Monday.

The agreement offered hope of a negotiated solution to the uprising against Acting President Akbarshoh Iskandarov by supporters of Mr. Nabiyev.

About two-dozen people reportedly were killed Saturday in street battles.

The U.S. Embassy, including Ambassador Stanley Escudero, was evacuated Sunday by a U.S. military plane, a State Department spokesman said in Washington.

Mr. Nabiyev was ousted last month by a coalition of radical Muslims and parliamentary democrats after months of civil war in the southern regions of Kurgan-Tyube and Kulyab.

The conflict entered a new phase on Saturday when forces from Kulyab, a stronghold of support for Mr. Nabiyev, seized the parliament building in Dushanbe.

Russia said it feared "catastrophic consequences" if the conflict, which has killed hundreds of people since May, spread unchecked through Central Asia.

"The destiny of Russian citizens in that country is a matter of particular concern," the Russian Foreign Ministry said. The wording suggested that Russian troops, who have so far been neutral, could be used if the large Russian population became a target.

(Reuters, AP)

# CANADA: Reconciliation Effort Appears Doomed

(Continued from page 1)

salvo of television advertisements raising the risks that defeat of the package would pose for future generations.

Premier Robert Bourassa of Quebec, the province's leading proponent of the changes, predicts a "burst of lucidity" when Quebecers vote. Mr. Mulroney speaks hopefully of turning a large undecided vote his way. And the truly resourceful are suggesting that with the victory by the Toronto Blue Jays in the World Series, the lift in the spirit of national unity could carry over into the polling booth.

But if surveys indicate the voters' true feelings, it will take a massive case of second thoughts for Canadians to embrace the accord.

From the outset, the pact's sup-

porters were hamstringing by tensions inherent in compromise. Elements of the accord that some westerners perceive as giveaways to Quebec are seen by many Quebecers as inadequate, part of a sellout to Canada's English-speaking majority. Proponents who soothe one side risk inflaming the other.

Mr. Mulroney, a Quebecer, insists this is not just the best deal Quebec is likely to get, but is a good one on its merits. To repudiate it, he said on the radio a week ago, would threaten French Canada with the fate of Louisiana's Cajuns, cultural curiosities "singing and playing the banjo." Neither Cajuns nor Quebecers were amused.

Whether rejection by Quebecers would constitute an endorse-

# POLL: Presidential Race Tightens

(Continued from page 1)

dent surveys, while showing a closer race, did not show the gap as small as 5 percentage points.

"I never question somebody's polls," said James Carville, senior strategist for Mr. Clinton. "But this is the first private or public poll with a margin like this."

"The race is going to tighten," he added. "I don't think there's any question about that. I just think we've got to work hard coming down the stretch."

A Washington Post poll published Saturday showed an eight-point Clinton lead, while the Time Magazine/CNN poll released this weekend showed a seven-point gap.

The Times/CBS poll, based on interviews with 1,854 adults nationwide, has a margin of sampling error of plus or minus three percentage points, which means that statistically it is in the range of the other polls.

Paradoxically, the registered voters seem to be operating under the assumption that the election is over, with 6 in 10 expecting a Clinton victory on Election Day, according to the Times/CBS poll.

To some analysts, this suggests that some recent supporters of Mr. Perot may be exercising a "free vote," sending a message by backing him because they feel that neither Mr. Bush nor Mr. Clinton need their vote.

Geoffrey Garin, a Democratic poll taker, argued, "Once there was this sense of inevitability associated with Mr. Clinton's election, voters could start to be for Perot without any sense of risk to it. You could be for Perot without having to worry about electing a president, or without having to worry about electing George Bush president."

Still, Mr. Perot has undergone a remarkable image-building since he re-entered the race. Twenty-nine percent now say they view Mr. Perot favorably, while 32 percent see him unfavorably. In early October, only 7 percent viewed him favorably, while 59 percent held unfavorable views.

The debates were a clear boost to Mr. Perot, many analysts said, operating as a kind of mimiconvention, re-introducing him to the American electorate. Thirty-nine percent said Mr. Clinton won the three presidential debates, but 31 percent said Mr. Perot did. Only 15 percent said Mr. Bush won.

# Here's What Canadians Are Voting On

**TORONTO** — The question being put to Canadian voters Monday is this:

"Do you agree that the constitution of Canada should be renewed on the basis of the agreement reached on Aug. 28, 1992?"

Following are highlights of that agreement:

- Quebec is recognized as a distinct society; at least three of nine seats on the Supreme Court are to come from Quebec.
- Culture is entrenched as a provincial jurisdiction, but the federal government continues to control national institutions such as the Canadian Broadcasting Corp.
- A new Senate with six senators from each province and one from each territory is created.
- Ontario, Quebec, British Columbia and Alberta get extra seats in the House of Commons. Quebec is permanently guaranteed 25 percent of the seats in the Commons.
- The inherent right to aborigi-

nal self-government is recognized.

- Existing national programs such as Medicare are protected. In new cost-sharing programs, provinces can run their own with federal money if they meet national objectives.
- If provinces so wish, they can control federal money spent on housing, recreation, forestry, mining, tourism, urban affairs and job training.
- If provinces so wish, they can take control of immigration and regional development.

# Luis Rosales, Poet, Dies

**MADRID** — The Spanish poet and literary critic Luis Rosales, a winner of the Spanish-speaking world's top literary award, died from a brain hemorrhage Saturday at 82.

Mr. Rosales, who was awarded the prestigious Cervantes prize for literature in 1982 and Spain's national poetry prize in 1951, was best known for such works as "La Casa Encendida" (The Burning House), "El Contenido de la Razon" (The Content of Reason) and "Diario de una Resurrección" (Diary of a Resurrection).

Takashi Hasegawa, 80, a former justice minister and an influential member of the governing Liberal Democratic Party, died of liver illness Oct. 19 in Tokyo.

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# FINANCIAL

International Herald Tribune, Monday, October 26, 1992

## CAPITAL MARKETS

### German Rate Prospects Vigorize Franc Issues

**By Carl Gewirtz**  
International Herald Tribune  
**PARIS** — While analysts argue about how fast short-term German interest rates are likely to fall over the coming weeks, investors are positioning themselves for continued reductions and are moving back to European markets where yields are higher on the assumption that the German easing will put an end to the turmoil in the foreign-exchange market. The major beneficiary is expected to be the French franc. The Dutch, Spanish and Italian bond markets have also rallied, but without much participation from international investors as currencies in those countries remain suspect.

The idea is that a Bundesbank easing will end the currency market turmoil.

Klaus Baader, a London-based analyst at UBS/Phillips & Drew, expects a change in the direction of capital flows "increasing to those markets that will benefit most from a reduction in ERM interest rates — mainly the French franc as well as perhaps the Danish one mark."  
Evidence of the changed mood in Europe was signaled last week as a significant shift in yield curves in German and French bond markets. For the past two years, these have been inverted with short-term rates higher than long-term rates — an unnatural situation created by the Bundesbank's rigid credit policy. Although the Bundesbank has continued to maneuver interest rates down during and after its monthly currency crisis, its reduction last week of another 0.15 percentage point in the money-market rate triggered a rally that sent yields on 5-year paper significantly below 10-year bonds.  
In Germany, this put the five-year rate at 7.05 percent, down from 8.25 percent at the start of the month, compared to the 10-year rate of 7.3 percent, down from 7.3 percent.  
In France, the yield for five years ended the week at 8.1 percent, down from 8.5 percent, and for 10 years at 8.21 percent, down from 8.5 percent.  
At the same time yields fell, the risk premium on the franc also sank. During the currency crisis, the yield on French bonds was up to stand at 1.3 percentage points, or 130 basis points, over German paper. By last week, that spread was down to 91 basis points.  
That is still some distance from the narrowest spread of some 35 basis points seen early this year, but anticipation of the spread turning to that level implies that prices on French bonds will be rising faster than in Germany and illustrates why international investors are pouring in to the market.  
The Deutsche mark clearly remains appealing to investors, as attested by the jumbo issue of 5.5 billion DM issued by Britain's Deutsche Bank, the lead manager, estimated that less than 20

See FRANC, Page 13

## Time to Prime the Pump?

**By Steven Greenhouse**  
New York Times Service  
**NEW YORK** — Ever since President Franklin D. Roosevelt launched the Works Progress Administration and other New Deal ventures to help the one in four Americans out of work during the Great Depression, policymakers have looked to fiscal stimulus as a life raft to rescue the nation from recession.  
Though the success of the New Deal is debated — it took World War II to end the Depression — the vast job creation program, based on the precepts of John Maynard Keynes, put almost 4 million Americans to work building the Hoover Dam, LaGuardia Airport and other public projects. Some economists say it laid the basis for more equitable distribution of wealth when recovery occurred.  
This year, even though the economy remains stalled, all three presidential candidates are looking for fiscal stimulus, the use of deficit spending to create jobs and consequent growth.  
President George Bush, Governor Bill Clinton and Ross Perot are all pushing plans to strengthen

the economy in the long term, but they are loath to try short-term stimulus because increasing the deficit would open them to charges of fiscal irresponsibility.  
This reticence will disappear around Inauguration Day. Whoever is elected will want to get off to a strong start and may turn to fiscal stimulus because nothing else seems likely to jolt the economy.  
"If Clinton is elected and the economy is flat or negative into February, you don't have to be a rocket scientist to see that he will call his advisers together and say, 'I want a plan to get this economy moving again,'" said Robert F. Westcott, an economist with the WEA Group, a consulting firm in Bala Cynwyd, Pennsylvania.  
In Mr. Clinton's plan, he proposes to spend \$20 billion a year on highways, high-speed rail and other public-investment projects. Few economists view his approach as fiscal stimulus, however, because spending would be offset by measures to simultaneously reduce the deficit, like increasing taxes on the wealthy and trimming numerous government

See SPEND, Page 13

## U.S. Tool Orders Soar 77% Gain Is Seen as New Sign of Recovery

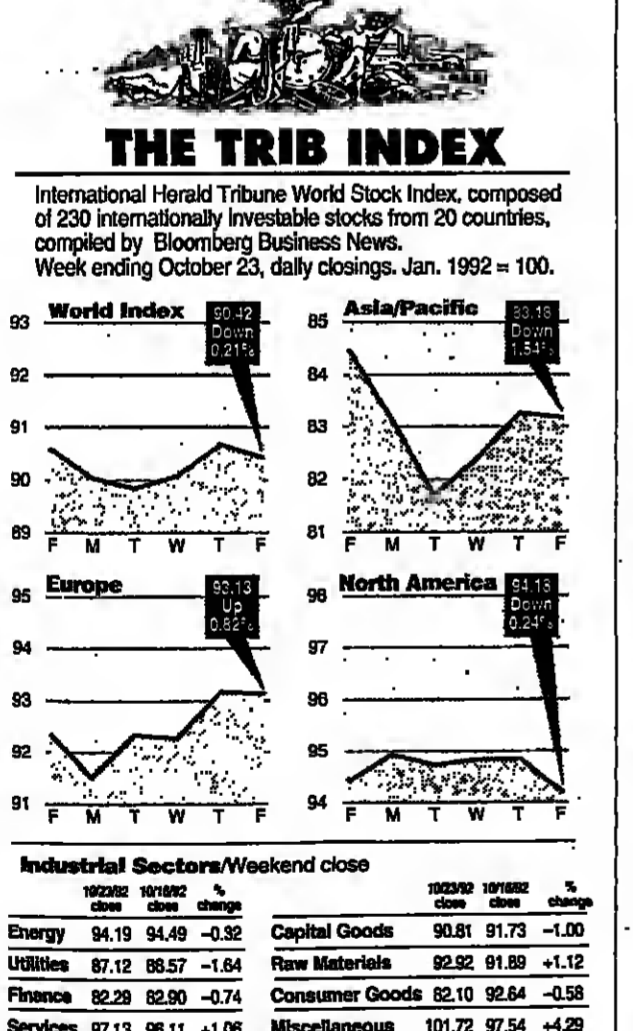
**Bloomberg Business News**  
**WASHINGTON** — Orders for U.S.-made machine tools jumped 77.1 percent in September, the industry reported Monday, the largest monthly gain in more than two decades and another sign the economy is poised to expand.  
Machine-tool orders, which include metal cutting and metal forming instruments, are a barometer of industrial output and capital spending.  
The big increase was measured on a month-to-month basis. Compared with a year earlier, September orders were up 6.1 percent, according to the Association for Manufacturing Technology.  
"However, due to the deepening decline in export orders, it is unlikely that the industry will post a fourth quarter equal to the \$798 million posted in 1991," said Albert Moore, president of the trade group.  
Analysts said that the statistics, not adjusted for seasonal considerations, were prone to wide swings. The data "bounces all over the place," said Russ Sheldon, an economist at Mellon Bank in Chicago. "It takes several months to build up a trend."  
Year-to-date orders were 3.9 percent ahead of 1991. The last time there was such a month-to-month gain was from November to December 1970 when orders climbed 79 percent, the association said.  
Domestic orders increased 70.1 percent in September after declining 24.7 percent in August. Export orders advanced 115.7 percent after losing 2.8 percent. Spending on plant and equipment usually increases in September because many businesses are closed for the summer vacation during August, analysts said.  
Still, "it's another positive sign," said Cynthia Latta, an economist at DRI/McGraw-Hill in Lexington, Massachusetts. "It's consistent with some of the other things we're seeing," she said, citing declining unemployment claims and increasing bank loan activity.  
The backlog of machine-tool orders, which measures how fast makers are meeting demand, increased to \$1.484 billion last month from \$1.458 billion in August. September's level of machine-tool orders, \$783.85 million, followed a decrease of 22 percent to \$160.25 million in August, the industry report said.

## Bundesbank, Eye on Rates, Sells Dollars

**International Herald Tribune**  
**PARIS** — The Bundesbank has been discreetly selling dollars over the past few days, in part to keep its options open for a cut in leading interest rates, according to market analysts.  
The sales are of dollars the German central bank received in repayment for its intervention during last month's European currency crisis, as the French central bank also sells francs to pay off its debt to the Bundesbank.  
The German sales have a double goal. In purchasing Deutsche marks, the central bank can extinguish some of the unwanted liquidity created in September when it sold 92 billion DM (\$60 billion) defending the European Community's semi-fixed exchange rates.  
The dollar sales also contribute to putting a brake on the currency's rebound, reducing the risk of a runaway recovery that could push down the mark and impede prospects for further cuts in German interest rates.  
The dollar ended the week at 1.5280 DM, a bit below its high of 1.5360 DM but well above Monday's low of 1.4780 DM.  
The inability to sustain a level above 1.53 DM tempered expectations about how fast and how far the dollar is likely to rise.  
"This isn't an explosive rally, I don't see the dollar near-term much over 1.55 DM, but the environment is positive for the dollar," said Ian Amstad at Bankers Trust in London, referring to the steady narrowing of the gap between short-term U.S. and German interest rates.  
With German levels retreating and U.S. rates modestly firming, the differential now stands at 5.25 percentage points in the mark's favor — significantly below the 6.5 points prevailing before last month's upset in the currency market.  
"The dollar would be on its way to 1.60 DM if it weren't for the central bank sales," one dealer said.  
Other European central banks would not doubt prefer a rapid rise for the dollar, since a weakening mark also translates into reduced tensions within the exchange-rate system.  
But as it is, the mark is still weaker and the tensions are subsiding anyway. And by bracing the advance, the Bundesbank is perceived to be improving the prospect for further reductions in interest rates.  
"They can ease with less hesitancy," said one expert. In his view, the internal struggle within the Bundesbank between the Frankfurt directors who favor easing and the regional directors who are more cautious could be lost if the dollar soared above 1.60 DM — a level that would rekindle worries about fanning German inflation by raising the cost of raw-material imports.  
Restraining the dollar's advance would also suit U.S. officials who consider that a weak dollar enhances prospects for exports, the one bright sector in a still sluggish economy.  
Bankers believe that what the Bundesbank labels as commercial sales spread among a number of banks is an unloading of dollars received as payment for last month's interven-

## Hard Line on GATT Gets Gaullist Support

**Compiled by Our Staff From Dispatches**  
**PARIS** — A senior French opposition leader said on Sunday that Europe should stick together in the face of U.S. pressure during the GATT trade talks.  
Implicitly supporting the Socialist government's stand since the six-year-old talks on liberalizing world trade broke down last week, Edouard Balladur said in a television interview, "I hope that we do not give in to pressure and that the Europeans show some solidarity."  
The comments by Mr. Balladur, a senior member of the Gaullist party, Rally for the Republic, came after Britain and Germany on Friday put pressure on France and on the EC Commission to reach a quick settlement in the dispute over farm subsidies and oilseed production that caused the breakdown in U.S.-EC talks in Brussels.  
The French agriculture minister, Jean-Pierre Soisson, later said he was meeting Sunday evening in Paris with key EC counterparts and that the meeting showed the EC's will to present a "shared position."  
The U.S. trade representative, Carla A. Hills, said Friday that Washington was ready to impose tariffs on a list of EC exports in retaliation for oilseed subsidies. But an EC spokesman said: "We are still working on a solution that would avoid this kind of action." A U.S. official said Sunday in Washington that the U.S. agriculture secretary, Edward Madigan, and the EC farm commissioner, Ray MacSharry, might meet Wednesday in New York.  
Meanwhile, Governor Bill Clinton said there was "nothing to" a London newspaper report that his campaign hatched a secret deal with Jacques Delors, the EC Commission president, to delay a GATT agreement until after the Nov. 3 election. The Sunday Telegraph of London reported that the idea was to deny President George Bush credit for a trade pact. (Reuters, AFP, AP)



The index tracks U.S. dollar values of stocks in Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Switzerland, and Sweden. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the top ten stocks are tracked.

### CURRENCY RATES

Oct. 23

Country	Rate	Country	Rate	Country	Rate	Country	Rate
US\$	1.5280	DM	1.0000	US\$	1.5280	DM	1.0000
US\$	1.5280	DM	1.0000	US\$	1.5280	DM	1.0000
US\$	1.5280	DM	1.0000	US\$	1.5280	DM	1.0000

## Major Says Rate Cuts Possible

**Reuters**  
**LONDON** — Prime Minister John Major said Sunday he expected interest rates to be cut further to bolster the economy but would not make any move until "it was prudent to do so."  
Mr. Major, speaking on BBC radio, said he had heard the consistent cry from homeowners and businessmen to get interest rates down.  
"We do not want to impede the fact that we have been able to get interest rates down and will look, when it is prudent to do so, for further reductions," he said.  
British interest rates were last cut on Oct. 16, when bank base rates were brought down to 8 percent from 9 percent.  
The prime minister's comments came as his government struggles to formulate a new economic policy following the withdrawal of sterling from the European Monetary System's exchange-rate mechanism.  
The chancellor of the Exchequer, Norman Lamont, is expected to outline more details of the government's economic policy when he addresses bankers on Thursday.  
Mr. Major said Sunday that he believed if the right policies were followed, there was no risk of the recession turning into a slump.  
He listed these policies as agreement in the current talks on world trade, the move to the single market in Europe by the end of 1992 and the proper domestic policies.  
Around Europe, meanwhile, Britain's decision to strike out on its own for economic growth is finding little sympathy.  
The feeling instead is that unless real incomes are squeezed in Britain to offset the stimulus of lower rates and a cheaper pound, any spurt of growth will be consumption-led instead of investment-led and will fizzle out in a burst of inflation.

The view from the Continent is that Great Britain is in a mess," said Stephen McLelland of the trade union committee that advises the OECD in Paris.  
Businesses ranging from computer-software services to management consulting, environmental protection, advertising and publishing will also be allowed to invest, though some may be restricted by Chinese authorities for political reasons.  
The proposal is expected to go into effect after final approval by the cabinet, Ma Ying-jou, the council's vice chairman, said.  
Investments will have to be made through third parties, such as Hong Kong, to respect Taipei's prohibition on direct contact with China.  
Economists said they did not expect a major flow of new projects as many service companies had already invested in China in defiance of government policy.  
Approval of the proposal had been expected for many months but was delayed by the govern-

## New York Notebook Fear of a 'Clinton Effect' Clutches Bond Traders

Wall Street has contracted a disease diagnosed as Clintonitis. Symptoms were caused by Bill Clinton's lead in the polls, nausea over the possibility of larger budget deficits, and guessing at swallowing the price of which has sagged most of this month. Prognosis: firm interest rates and weak prices until bond buyers are satisfied that Mr. Clinton will not try to stimulate the economy by a larger deficit. (Page 13)  
The fever is likely to undulate until Nov. 3, after which yuppie bond traders — many of whom cannot remember when a Republican was not in the White House and the deficit was not growing — may have to adjust to the idea of a Democratic president. The fears of even more of a runaway deficit under the Democrats are "overblown," say Cynthia Latta and David Wynn of DRI/McGraw Hill in their weekly market letter. Congress would increase spending if President George Bush returned but would find gimmicks to conceal it because Mr. Bush plans to use a cleverly structured and carefully hedged portfolio of bonds around the world that depend on studied currency relationships — and they suddenly exploded along with the European exchange-rate mechanism in September. "It's not a fatal flaw," said Michael Lipper of Lipper Analytical, which rates securities firms.  
But it could mean going back to the drawing board with the help of John Lipsky, the firm's new and internationally minded chief economist.

Salomon Gives Some Back  
After Salomon Inc. reported a drop in income to a meager \$6 million in the third quarter as trading profit fell 65 percent, competitors began wondering whether last year's Treasury bond scandal had finally taken the heart out of the firm. Not yet. The second quarter was a huge trading success, earning \$375 million before charges. "You can't have quarter after quarter of super profits without giving some of them back," said Perrin Long of First Michigan Corp. "Even Laddbrook's losses sometimes."  
As usual, Salomon held its cards close to its chest and said nothing, but the firm has a cleverly structured and carefully hedged portfolio of bonds around the world that depend on studied currency relationships — and they suddenly exploded along with the European exchange-rate mechanism in September. "It's not a fatal flaw," said Michael Lipper of Lipper Analytical, which rates securities firms.  
But it could mean going back to the drawing board with the help of John Lipsky, the firm's new and internationally minded chief economist.

\$20 Billion for Telekom?  
Is Germany the country of the next miracle telephone stock? Managers of Deutsche Telekom took a road show to the United States this month to interest the financial community in what will be Germany's largest quoted company if the German legislature approves taking the public utility private later this year. For now, the Germans are trying to market only their government-guaranteed bonds and want to introduce them in New York for greater international recognition against the day that they eventually float stock.  
Telekom needs billions in capital up front to modernize the old East German system — \$20 billion this year alone on total revenue of \$33 billion. Potential is similar to Mexico now and Spain a few years back: In the East German states the

population of 19 million has only 11 telephone lines per 100 people, compared to 52 lines per 100 among 60 million West Germans. Telekom wants to bring the Eastern states up to Western levels by the year 2000. Needless to say, fund managers in Boston and New York eagerly wanted to hear more about an imminent stock issue. Full privatization needs a two-thirds vote in the legislature, which means the opposition Social Democrats have to agree. Keep holding.  
Lawrence Malkin

## Taiwan Widens Investment in China

**Compiled by Our Staff From Dispatches**  
**TAIPEI** — Taiwan, expanding its economic ties with China, plans to lift a 40-year-old ban on investment by its service industries on the Chinese mainland.  
The cabinet's Mainland Affairs Council on Saturday approved a proposal that would allow 158 types of service companies, including retailers and wholesalers, trading concerns, and restaurant and nightclub chains, to set up operations in China.  
Businesses ranging from computer-software services to management consulting, environmental protection, advertising and publishing will also be allowed to invest, though some may be restricted by Chinese authorities for political reasons.  
The proposal is expected to go into effect after final approval by the cabinet, Ma Ying-jou, the council's vice chairman, said.  
Investments will have to be made through third parties, such as Hong Kong, to respect Taipei's prohibition on direct contact with China.  
Economists said they did not expect a major flow of new projects as many service companies had already invested in China in defiance of government policy.  
Approval of the proposal had been expected for many months but was delayed by the govern-

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#### Guaranteed Floating Rate Capital Notes 2005

In accordance with the provisions of the Notes, notice is hereby given that for the six months Interest Period from October 23, 1992 to April 23, 1993 the Notes will carry an Interest Rate of 3.6875% per annum. The interest payable on the relevant interest payment dates, April 23, 1993 against Coupon No. 16 will be U.S.\$186.42.

By: The Chase Manhattan Bank, N.A.  
London, Agent Bank

October 23, 1992

## Herald Tribune

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WEEKLY INTERNATIONAL BOND PRICES

Provided by Credit Suisse First Boston Limited, London, Tel: 020 400. Prices may vary according to market conditions and other factors. Oct. 23

Dollar Straights

Table of Dollar Straights bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Governments/Supranationals

Table of Government and Supranational bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Banks & Finance

Table of Banks and Finance bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Global Corporates

Table of Global Corporate bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

High Yielding Debt

Table of High Yielding Debt bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Dollar Zeros

Table of Dollar Zero bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Floating Rate Notes

Table of Floating Rate Notes bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Deutsche Marks

Table of Deutsche Marks bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Pounds

Table of Pounds bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Dollars

Table of Dollars bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Table of other international bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Table of international bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

MUTUAL FUNDS

Figures as of close of trading Friday, Oct. 23.

Table of Mutual Funds prices, including columns for Fund Name, Bid, Ask, and other details.

Table of international bond prices, including columns for Issuer, Con, Mat, Price, Yld, and Trd.

Advertisement for 'Prospect of G' and 'MP: Germany Be' with various text and graphics.

Handwritten Arabic text at the bottom of the page.

Low International Bond Issues

Table with columns: Issuer, Amount (millions), Mat., Coup. %, Price, Price end week, Terms. Includes sections for Floating Rate Notes, Fixed-Coupons, and Equity-Linked.

Heavy Supply Tops List of Bond Market Worries

Compiled by Our Staff From Dispatches. NEW YORK — The U.S. Treasury market faces a slew of concerns this week, including a heavy supply of new issues...

conventional wisdom holds that a Clinton victory means interest rates will be higher than they otherwise would be. But David Adler, senior fixed-income analyst at First Boston, said he believed "Clinton is a coincidental indicator, not a determining one."

Banks Seek Help on LDC Loan Burden

WASHINGTON — Export credit agencies and governments of industrial countries must reverse recent trends by assuming more of the risk for commercial-bank loans to developing countries...

The Week Ahead: World Economic Calendar, Oct. 26-31

Table listing economic events for Asia, Europe, Americas, and other regions from Oct 26 to Oct 31.

Washington Treasury Department reports 2-year note auction results, in which it will sell \$15 billion. The 10-year Treasury note ended the week at 96 27/32, for a yield of 6.81 percent.

FRANC: Prospect of German Easing Brings Recovery

Continued from first finance page. Investors for francs, but mostly concentrated in the two- to five-year maturities rather than long-term or zero-coupon debt.

Argentina Fund Holders Have a Reason to Cry

By Stan Hinden. While the market's drop has made many Argentine stocks more attractive now, Mr. Luis said, he does not believe the market's psychology has yet turned positive.

MUTUAL FUNDS

Table listing mutual fund performance metrics including TIEEP, TIEAF, TIEAG, etc.

LUMP: Germany Bows to Harsh Economic Reality

(Continued from page 1) as new sources of income are sought. Broadly, they said, a one-stage-point reduction in the rate of pay-German gross national product results in a 15 billion loss in general government revenue.

SPEND: Time to Prime the Pump?

(Continued from first finance page) and say that fears of resulting inflation are misplaced. "The costs of not acting, I think, are much greater than the costs of acting," said Robert Eisner.

Euromarkets At a Glance

Table showing Euromarkets data for Oct 21 and Oct 14, including U.S. 6 mtrs 8 week, U.S. 3 mtrs 3 mths, etc.

KIHIITO: Mending Rift Could Be Doubly Fruitful

(Continued from page 1) Japanese investment in China could hit \$1.5 billion this year, three times the level of 1990. Japan recently surpassed the United States and now ranks third in direct investment in China.

Last Week's Markets

Table showing market performance for Stock Indexes, Money Rates, and Libor Rates.

BusinessWeek advertisement with text: This week's topics: O It's Clinton, Say The CEOs, O Swedes Are Dismantling The Welfare State, etc.



Times at Chicago

MONDAY SPORTS FOOTBALL

JSC Drops Washington St. From Undefeated Ranks

The ranks of the undefeated and untied have sunk to four. No. 13 Washington State dropped from the unbeaten elite by losing, 31-21, to No. 15 Southern Cal on Saturday, leaving Miami, Washington, Alabama and Texas A&M as the only Division I-A teams with perfect records.

COLLEGE FOOTBALL

at—should turn into a quick drop in the next rankings. "There's something special about beating an undefeated team," said the USC coach, Larry Smith. "They were 6-0 and this gives them a st. tightens things up a bit in the conference." The Cougars can redeem themselves and perhaps further cut the ranks of the undefeated on Oct. 21 in the regular season finale against Washington.

tossed four touchdown passes and Derrick Alexander caught four TDs. Michigan (6-0-1, 4-0 Big Ten) scored 21 in the first quarter, 14 in the second and 28 in the third against the Golden Gophers (1-6, 1-3).

No. 4 Alabama 31, Mississippi 10: Alabama, one of the nation's best rushing teams, showed it could pass too. Jay Barker completed a career-best 25 of 39 passes as the Crimson Tide (6-0, 5-0 Southeastern Conference) won their 18th straight and eliminated visiting Ole Miss (4-3, 3-3) from SEC title contention.

No. 5 Texas A&M 19, Baylor 13: In Waco, Texas, the Aggies (7-0, 3-0 Southwest Conference) won their 16th straight behind 100-plus yard rushing performances from Rodney Thomas and Greg Hill. A&M's victory wasn't secured until cornerback Aaron Glenn intercepted a pass with 1:07 to play. Baylor dropped to 4-4 and 3-2.

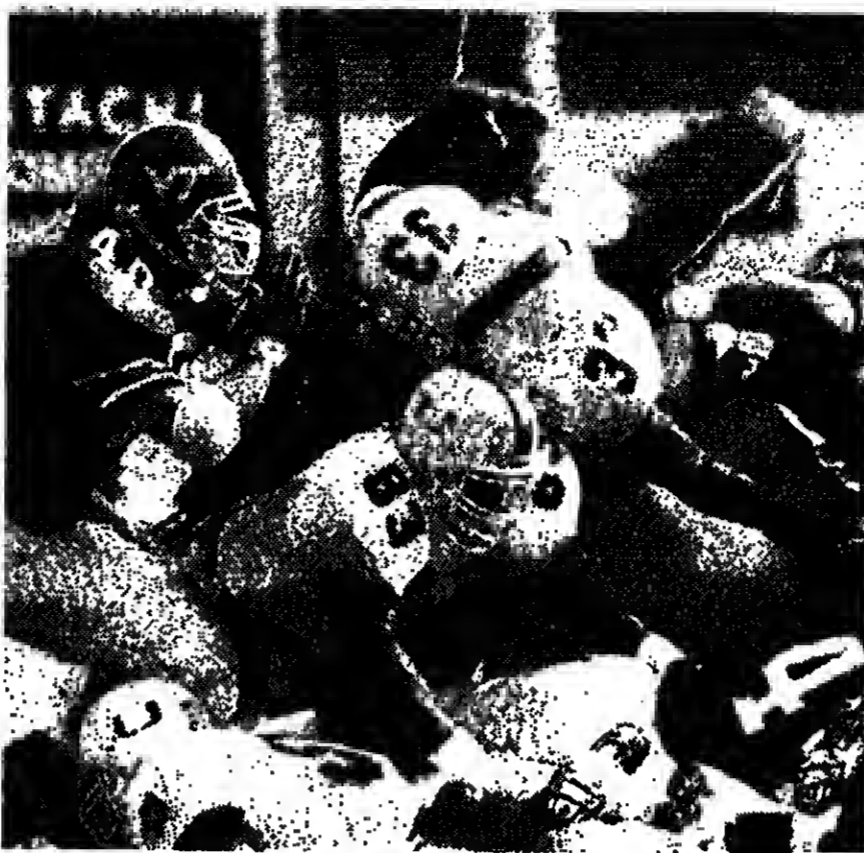
No. 7 Georgia 40, Kentucky 7: Garrison Hearst rushed for 171 yards and scored his 16th touchdown of the season as Georgia (7-1, 5-1 SEC) amassed 567 yards of offense against outmanned Kentucky (4-3, 2-3) in Lexington, Kentucky. Andre Hastings caught nine passes for 128 yards and two scores for the Bulldogs.

No. 8 Nebraska 34, Missouri 24: Freshman quarterback Tommie Frazier ran for three touchdowns as visiting Nebraska overcame Jeff Handy's second straight 400-yard passing game. The Cornhuskers (5-1, 2-0 Big Eight) have beaten Missouri (1-6, 0-3) 14 straight times.

No. 9 Colorado 54, Kansas State 7: In Boulder, Colorado, the Buffaloes (6-0-1, 2-0-1 Big Eight) held the Wildcats (3-3, 0-2) 16-0 yards of total offense. Kordell Stewart ran and passed for first-half touchdowns as Colorado opened a 30-0 halftime lead.

No. 10 Notre Dame 42, Brigham Young 16: Rick Mirer threw for two touchdowns and Jerome Bettis rushed for two as Notre Dame pulled away in the fourth quarter in South Bend, Indiana. BYU's Ryan Hancock passed for 339 yards, one above BYU's second-in-the-nation average. It was the first meeting ever between the Irish (5-1-1) and the Cougars (3-3).

No. 11 Boston College 17, Tulane 13: In New Orleans, Darnell Campbell and Chazuka Dukes combined to rush for 254 yards and two touchdowns as Boston College (6-0-1) virtually abandoned



Fallback Donnell Bennett (33) and Miami rolled up a 43-23 victory at Virginia Tech.

its passing game in the second half against Tulane (2-5).

No. 12 Syracuse 38, Temple 7: Marvin Graves passed for two touchdowns in the first half as the Orangemen (6-1, 3-0 Big East) opened a 31-7 halftime lead in Philadelphia. Chris Gedney had two touchdowns and interceptions and the Syracuse defense intercepted five passes, four against freshman Luke Linnhart. Temple dropped to 1-6 and 0-3.

No. 14 Penn State 40, West Virginia 26: Penn State's Blockbuster Bowl deal is done. The visiting Nittany Lions (6-2) had to win six games to clinch its bid, and they got the sixth by scoring 14 points in the final minute. It was the final scheduled game of an 88-year-old series. The Mountaineers are 3-2-2.

No. 16 Stanford 27, Oregon State 21: Glyn Milburn returned a punt 79 yards for a touchdown and Elery Roberts rushed for two scores as Stanford, a 23-point favorite, held on for a surprisingly difficult victory in Corvallis, Oregon. Stanford (6-2, 3-1 Pac-10) had trouble with the Beavers' ball-control attack. Oregon State fell to 1-6-1, 0-4-1.

No. 23 N. Carolina St. 20, No. 18 Clemson 6: In Raleigh, North Carolina, Terry Jordan threw a fourth-quarter touchdown pass to break a 6-6 tie as N.C. State (6-2-1, 3-2 Atlantic Coast Conference) broke a three-game losing streak against Clemson (4-3, 2-3).

North Carolina 26, No. 19 Georgia Tech 14: The Tar Heels (6-2, 3-2 ACC) moved into lead

contention for the first time since 1986 with the upset victory in Chapel Hill, North Carolina. Georgia Tech (4-3, 3-3) quickly fell behind 10-0 and could not catch up.

No. 20 Florida 31, Louisville 17: The Gators (4-3) had a tougher time than the score indicated, thanks mainly to four turnovers forced by visiting Louisville (3-5).

No. 21 Arizona 24, California 17: In Berkeley, California, Arizona's defense, which keyed victories over Stanford and UCLA, got two interceptions and four sacks against Cal (3-4, 1-3 Pac-10). The Wildcats (4-2-1, 3-1-1) held Russell White of Cal to 14 yards in 11 carries.

No. 22 Kansas 27, Oklahoma 18: In Lawrence, Kansas, Maurice Douglas and Monte Cozzens each rushed for more than 100 yards as Kansas (6-1, 3-0 Big Eight) beat Oklahoma (3-1, 0-1-1) for just the third time in 29 years. Cyle Gundy, the Sooners quarterback, became Oklahoma's all-time passing leader.

No. 24 Virginia 33, William & Mary 7: Jerrod Washington rushed for 197 yards and Kevin Brooks ran for 124 as Virginia (6-2) used its size advantage to roll over Division I-AA William & Mary (6-1) in Charlottesville, Virginia.

No. 25 Mississippi State 56, Arkansas St. 6: In Starkville, Mississippi, Karl Williams scored three TDs and Mississippi State's offense rolled up 539 yards. Mississippi State (5-2) never punted and allowed Arkansas State (1-7) only six first downs and 18 rushing yards.

Redskins Nip Vikings On Late Field Goal

It wasn't a typical season for Chip Lohmiller, until Sunday. Then, Lohmiller kicked five field goals in five attempts, the last a 49-yarder with 1:09 to play, carrying the Washington Redskins to a 15-13 victory over the Minnesota Vikings in Minneapolis.

Washington (5-2) won its third consecutive game and avenged a 30-0 preseason loss to Minnesota (5-2), which had its four-game winning streak snapped. It was a triumphant return to the Metrodome for the Redskins, who beat Buffalo in the Super Bowl there in January.

Lohmiller, who went to the Pro Bowl after leading the NFL with 149 points last season, had missed at least one field goal in each of his previous five games. He had six misses overall, including a 32-yarder, a 34-yarder and two 39-yarders.

But the former University of Minnesota star and Minnesota native was perfect Sunday. He connected from 22, 52, 25 and 45 yards in the first half as Washington took a 12-0 lead.

The Vikings rallied to lead 13-12 on Terry Allen's 1-yard touchdown run and two field goals by Foad Revez, the second a 41-yarder with 2:28 left.

Revez, however, followed his go-ahead field goal by sending the kickoff out of bounds, giving Washington possession at its 35.

On second-and-10, Mark Rypien backpedaled away from Chris Dooleman's hard rush and found Art Monk for 20 yards, Washington's longest pass of the day against the NFL's top-ranked pass defense. Rypien's 11-yard scramble on another second-and-10 play put the ball on Minnesota's 34 with two minutes remaining.

After Jack De Rio nearly intercepted a Rypien pass, Washington coach Joe Gibbs decided to set up Lohmiller's kick, sending Ricky Ervins into the line for 2 yards.

Giants 23, Seahawks 10: In East Rutherford, New Jersey, Jeff Hostetler scrambled 7 yards for a touchdown and hit Ed McCaffrey on a 7-yard touchdown pass in the third quarter to rally the Giants.

The loss was the fifth straight for the Seahawks (1-7), who scored moral victories by ending streaks that had seen them shut out in their last two games and held without a touchdown for the last three.

The touchdown streak came to an end five plays into the third quarter, after Joey Smith of the Giants fumbled the second half kickoff and James Jones recovered at the New York 19.

On a first and goal from the 13, Stan Gelbaugh, a former World League MVP, hit Tommy Kane on a 13-yard post pattern for a 10-6 Seattle lead.

But Hostetler brought the Giants right back by driving them 68 yards in six plays. The big play was a 35-yard pass interference penalty against Dwayne Harper that gave New York a first down at the Seattle 33.

Two plays later, Hostetler hit Mark Ingram on a 22-yard pass to the Seattle 9. Two plays later, Hostetler went back to pass, saw an opening and ran in for the score, taking a big hit from Rufus Porter at the goal stripe.

After the Giants stopped Seattle on the next series, Hostetler drove them 72 yards in seven plays, capping the march with the scoring pass to McCaffrey.

Beats 30, Packers 10: In Green Bay, Wisconsin, Jim Harbaugh, who undoubtedly will be remembered for an imperfect decision that led to an earlier loss and public dressing down by

coach Mike Ditka, matched a 28-year-old club record of 13 straight complete passes.

Kevin Butler kicked three field goals and Darren Lewis had a 30-yard touchdown run to make it easy for the Bears (4-3).

Harbaugh's string tied the record set by Rudy Butch on two games in 1964.

Lions 38, Bucs 7: In Tampa, Florida, Rodney Peete directed three scoring drives in the first half, and Barry Sanders rushed for a season-high 122 yards and two touchdowns as the Lions broke a four-game losing streak.

Peete threw touchdown passes of 29 yards to Willie Green and 63 yards to Herma Moore on the Lions' first two possessions, and Sanders broke loose on a 55-yard TD run that gave Detroit (2-5) a 31-7 lead in the third quarter.

Oilers 26, Bengals 10: In Houston, Lorenzo White scored on a 1-yard run and Webster Slaughter caught a 36-yard touchdown pass, his first with Houston.

The loss was the fifth in a row for the Bengals (2-5), while the Oilers (5-2) got back on track after a disappointing loss at Denver.

Eagles 7, Cardinals 3: In Philadelphia, Randall Cunningham's 40-yard touchdown pass to Calvin Williams in the second period was Philadelphia's only score in a victory that snapped a two-game losing streak.

Thereafter, the defense took over for the Eagles (5-2). They recovered three fumbles and intercepted a pass. They frustrated quarterbacks Chris Chandler and Timm Rosenbach.

Milan Breaks Record The Associated Press ROME — AC Milan cruised to a 2-0 victory Sunday in Parma, setting a record of 41 straight first division matches without defeat. It took AC Milan an hour of a cautious, tactical match before French striker Jean Pierre Papin headed in the goal that set up the victory that broke the mark of 40 straight set by Fiorentina in 1955-56.

Rice's Touchdown Mark Broken, With Apologies

BLOOMINGTON, Illinois — Chris Bissillon broke Jerry Rice's NCAA record for career touchdown passes Saturday by catching four in Illinois Wesleyan's 63-8 win over Carthage. That gave Bissillon, a senior, 52 touch-

down receptions, two more than Rice caught at Mississippi Valley State from 1981-84.

Bissillon — 6 feet, 175 pounds (182 meters and 79 kilograms) and not very fast — says his chances of a pro career are, very slim. "It's not a goal of mine I'm going to be very upset about if I don't reach," he said.

NASDAQ NATIONAL MARKET

Consolidated trading for week ended Friday, Oct. 23. (Continued)

Table listing various stocks and their prices, including columns for ticker symbols, prices, and volume. Includes sections for NYSE, AMEX, and NASDAQ.

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# MONDAY SPORTS GRAND PRIX

## Patrese Triumphs In Japanese Prix

The Associated Press  
**SUZUKA, Japan** — Riccardo Patrese of Italy won the Japanese Grand Prix on Sunday after his Williams-Renault teammate, Nigel Mansell of Britain, already the 1992 Formula One champion, yielded the lead to him on lap 35.

Mansell dropped out 10 laps later with a fire in his engine. He has never completed a race at Suzuka.

Mansell who has won a record nine races this season, said "I would have been nice to have a 1-2" for me and Patrese.

"I think everyone gathered what I was doing," he added.

With Mansell out, Gerhard Berger of Austria was second, 13.7 seconds behind the winner. His McLaren-Honda teammate, the three-time world champion Ayrton Senna of Brazil, dropped out in the third lap with engine failure, and Honda failed in its effort to win its final race at its home turf.

Patrese completed 53 laps around the 5.864-kilometer (3.635-mile) Suzuka circuit in 1 hour, 33 minutes, 9.553 seconds.

The victory, his first at Suzuka, gave him 10 points in the drivers' standings, boosting him to second place at 56 — well behind Mansell's 108 but ahead of Senna's 50.

It also gave Williams-Renault a 164-89 lead in the overall constructors' standings over McLaren-Honda. Honda has announced it

will withdraw from Formula One racing at the end of this year.

Patrese said he learned later that Mansell was trying to help him win, although they had made no advance plans.

Mansell, starting from the pole position, led until yielding to Patrese. He then stayed right behind Patrese until an engine fire sent orange flames from the tail of his car, forcing him out on the 45th lap.

Mansell said: "Everything was under control and then the engine just went with no warning whatsoever. I am upset about retiring, but as Riccardo has won, I am very, very happy."

Mansell still has another race this season, in Australia in November. Then he is to retire from Formula One.

Martin Brundle of Britain, in a Benetton-Ford, was third, 1.1 minute, 15.503 seconds behind the winner.

Berger, who started from the fourth position, made two pit stops. He normally doesn't make pit stops, and said they cost him victory.

"Our car is hard on tires, especially the fronts," Berger said. "And since under normal circumstances we wouldn't have had any chance against Riccardo and Mansell, we decided to try a different strategy."

With his second-place finish, Berger remained fifth in the drivers' standing.



Riccardo Patrese gave a wave as he crossed the finish line to win the Japanese Grand Prix.

## Feherty Beats McNulty by 4 Shots in Madrid Open

Compiled by Our Staff From Dispatches  
**MADRID** — David Feherty of Northern Ireland won the Madrid Open with a 5-under-par 67 Sunday that gave him a four-stroke victory over Mark McNulty and more than doubled his European earnings for the season.

Feherty, who began the final round two strokes behind the Zimbabwean, collected \$108,500 with a 16-under-par total of 272 and said: "After such an awful season this is

a fantastic feeling. I'm stunned. I can't believe I've won again, let alone by four."

His last European success was more than 17 months ago. He did make headlines this year when he was bitten by an adder in May while practicing for the PGA championship at Wentworth, and when he smashed his Porsche into a wall while avoiding a dog in Ireland a month later.

The victory also put Feherty into

the \$1.63 million Volvo Masters at Valderrama.

"It means cancelling a lot of plans I'd made for next week," he said. "It involved a lot of going to pubs and staying out late."

Tied for third, six shots back were Ronan Rafferty and Eamonn Darcy of Ireland, Colin Montgomerie of Scotland and Eduardo Romero of Argentina.

Masahiro Kuramoto tied Tetsu Nishikawa on the 18th hole

## The Longest Drive Shortens Career

The Associated Press  
**SAN ANTONIO** — East your heart out, John Daly.

On the third hole in the second round of the Texas Open, Carl Cooper, 31, a struggling tour pro from Houston, hit a drive that landed on a downhill cart path, followed the paved path past the fifth green, beyond the sixth tee and finally rolled to a stop behind the 12th green. Although they didn't think to measure, it was between 750 and 800 yards (635-730 meters) from the tee.

Cooper had to use a 4-iron and an 8-iron to get back close to the 456-yard, par-4 hole. He carded a double bogey, missed the cut and lost his tour playing card for 1993.

"Darndest thing you ever saw," said his father, Dean Cooper.

## SIDELINES

### Pretoria Sports Group Shuns Rugby

JOHANNESBURG (Combined Dispatches) — South Africa's powerful sports body decided on Sunday to withdraw all support for international rugby union tours at home and abroad.

"We're going to stop all rugby tours," said Muleki George, president of the National Sports Congress, at the city's annual congress in Johannesburg. He said the organization, which is allied with Nelson Mandela's African National Congress, had also withdrawn its support for the 1995 Rugby World Cup to be staged in South Africa.

George said his body no longer felt "obliged to protect" rugby, adding that the sport's authorities were not considered representative of South Africa and were still using symbols of apartheid.

In Paris, France won its first rugby match against South Africa, home on Saturday, 29-16. Last week in Lyon, the Springboks made their first international trip since 1981, won by 20-15.

Australia defeated Britain, 10-6, on Saturday in the rugby World Cup final at Wembley. It was Australia's fourth successive World Cup victory.

### Ludwig Wins Cycling World Cup

PALMA DE MALLORCA, Spain (Reuters) — Olaf Ludwig of Germany won the 1992 cycling World Cup after finishing 14th on Saturday in the Grand Prix des Nations individual time trial, the final cup event.

John Bruyneel of Belgium won the 57-kilometer (35.25-mile) race, clocking 1 hour, 9 minutes.

### Golfer Linked to Jordan Convicted

CHARLOTTE, North Carolina (UPI) — A professional golfer who got a \$57,000 payment from Michael Jordan, the Chicago Bulls star, for a gambling debt has been convicted of federal money laundering charges.

James (Slim) Boulter was convicted Friday on five counts of laundering drug money and one count of possession of a firearm by a convicted felon. He was acquitted on charges of drug trafficking. He remains free pending sentencing in December. His attorney said he would appeal.

The case drew national attention when federal agents seized Jordan's \$57,000 check. On Thursday, the basketball star testified that he had written the check to pay off a golf and gambling debt, contradicting his earlier statement that the money was a loan to Boulter to help him buy property. Jordan testified that his initial contact had been intended to avoid "embarrassment and pain and the connection to gambling."

### For the Record

Track and field's European Cup will be held annually instead of every two years, the European Athletic Association said Saturday. (AFP)

Rene Lachemann, 47, an Oakland Athletics coach, has been named manager of the Florida Marlins, the National League expansion team. Lachemann, who previously managed the Seattle Mariners and the Milwaukee Brewers to a cumulative record of 207-274, was given a three-year contract. Terms were not disclosed.

Tony Lopez floored Joe Gamache, the titleholder, stopping him in the 11th round Saturday to take the WBA lightweight title in Portland, Oregon. (UPI)

## SCOREBOARD

### Major College Scores

**EAST**  
 Boston U. 34, Rhode Island 21  
 Colgate 14, Lough 13  
 Connecticut 27, Maine 28  
 Cornell 28, Dartmouth 10  
 Delaware 44, Fordham 31  
 East Carolina 27, Pittsburgh 31  
 Holy Cross 27, Bucknell 12  
 Lafayette 44, Fordham 31  
 Massachusetts 12, Villanova 9  
 New Hampshire 10, Northeastern 10  
 Penn St. 28, Brown 8  
 Penn St. West Virginia 26  
 Princeton 21, Harvard 4  
 Syracuse 26, Temple 7  
 Towson 28, James Madison 21  
 Yale 23, Columbia 8

**SOUTH**  
 Alabama 21, Mississippi 10  
 Alabama 31, Prairie View 4  
 Alcorn 33, Southern 13  
 Auburn 25, Louisiana 24  
 Baylor-Columbia 14, Auburn 6, 7  
 Boston College 17, Tulane 13  
 Citadel 36, W. Carolina 13  
 Delaware 44, Kent State 14  
 E. Kentucky 34, Tennessee 17  
 Florida 31, Louisville 17  
 Georgia 42, Kentucky 13  
 Georgia Southern 18, Jacksonville 31  
 Marshall 31, Jacksonville 31  
 Marshall 31, Chattanooga 22  
 Miami 42, Duquesne 14  
 Miami 43, Virginia Tech 23  
 Mississippi 21, Arkansas 31, 4  
 N. Carolina A.T. 16, Howard 14  
 N. Carolina 31, Clemson 4  
 NE Louisiana 28, NW Louisiana 10  
 North Carolina 28, Georgia Tech 14  
 Oklahoma 41, W. Va. 17  
 S. Carolina 51, N.C. Central 8  
 South Carolina 21, Vanderbilt 17  
 Southern Miss. 31, Cincinnati 17  
 Tennessee 31, Austin Peay 14  
 Tennessee Tech 31, Marshall 13  
 Virginia 31, Williams & Mary 7  
 W. Kentucky 31, Florida 24  
 Wake Forest 23, Army 7

**MIDWEST**  
 Ball St. 34, Central Michigan 23  
 Bowling Green 34, Akron 3  
 E. Michigan 7, Ohio U. 6  
 Illinois 35, 31, Illinois 17  
 Indiana 10, Wisconsin 3  
 Kansas 27, Oklahoma 10  
 Michigan 43, Minnesota 13  
 Middle Tenn. 31, SE Missouri 14

### NHL Standings

**WALEYS CONFERENCE**

**Pacific Division**

Team	W	L	T	Pts
Vancouver	10	3	1	21
San Jose	8	5	1	17
Calgary	7	6	1	15
Edmonton	5	8	1	11
Winnipeg	4	9	1	9

**Central Division**

Team	W	L	T	Pts
St. Louis	10	3	1	21
Chicago	8	5	1	17
Minnesota	7	6	1	15
St. Paul	5	8	1	11
Philadelphia	4	9	1	9

### Japanese League Series

**Sunday's Result**  
 Yakult Swallows & Seibu Lions 7-10 Innings

**ONE DAY INTERNATIONAL**  
 Sunday, in Harare, Zimbabwe  
 India vs. Zimbabwe  
 India: 227 (all out in 49 overs)  
 Zimbabwe: 207 (all out in 49.1 overs)  
 Result: India won by 20 runs.

### Japanese League Series

**Sunday's Result**  
 Yakult Swallows & Seibu Lions 7-10 Innings

### WALEYS CONFERENCE

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Philadelphia	4	9	1	9

### WALEYS CONFERENCE

**FRIDAY'S RESULTS**

San Jose 2, Buffalo 1  
 St. Louis 3, Philadelphia 1  
 Chicago 4, Pittsburgh 1  
 Vancouver 3, Detroit 1  
 Edmonton 3, Minnesota 1  
 Winnipeg 2, St. Paul 1

### WALEYS CONFERENCE

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## DENNIS THE MENACE



## PEANUTS



## CALVIN AND HOBBES



## BLONDIE



## WIZARD of ID



## REX MORGAN



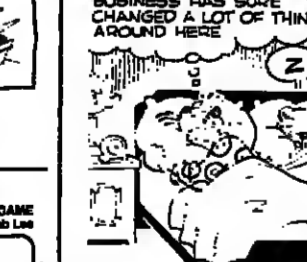
## JUMBLE

Unscramble these four jumbles. Use a letter to spell another, as indicated by the letters in parentheses.

RATAO  
 WHISS  
 CAFEED  
 HISRAP

Answer here: A \_\_\_\_\_

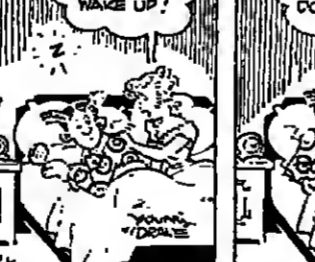
## BEEBLE BAILEY



## DOONESBURY



## GARFIELD



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كلنا من الأهل



MONDAY SPORTS WORLD SERIES

Boxscore

Table with columns for team, AB, R, H, E, etc. for various players and teams.

Jays Win Series on Winfield's 2-Run Double in 11th



Dave Winfield belted a ground-ball double in his 44th Series at-bat to finally win a championship ring.

Braves Come Up Short, 4-3, After Tying Score in the 9th

By Mark Maske
Washington Post Service
ATLANTA — Resiliency and the Toronto Blue Jays have not been the best of friends...



A heap of Blue Jays celebrating the first title by a non-U.S. team.

Thank goodness I didn't take him out," Gaston said.
Leibrandt, the lackless pitcher who gave up Kirby Puckett's game-winning home run for the Minnesota Twins in Game 6 of last year's World Series...

The Puckett game last year, the Bill Buckner game in 1986 and the Carlton Fisk game in 75.
The victory also kept the Jays from losing back-to-back games for the first time since Aug. 28-29.

1992 World Series Records

Table listing various records for the 1992 World Series, such as most consecutive shutouts, most stolen bases, etc.

ESPN Pays Baseball To End TV Contract

The Associated Press
ATLANTA — ESPN has declined to exercise its \$250 million option to televise major league baseball in 1994 and 1995...

Borders: 'Is It Over?' Yes, and He Was MVP

The Associated Press
ATLANTA — It was all so unbelievable. Catcher Pat Borders hit better than expected, threw poorly until the most important moment...

Japan Series 3-3 As Swallows Win

The Associated Press
TOKYO — The Yakult Swallows beat the Seibu Lions, 5-7, with a 10th-inning home run Sunday, tying the best-of-seven Japan Series at three games each.

World Series MVPs

- 1992-Pat Borders, Toronto (AL); 1991-Jack Morris, Minnesota (NL); 1990-Joe Mauer, Cincinnati (NL); 1989-Dave Stewart, Oakland (NL); 1988-Cory Lidle, Los Angeles (NL); 1987-Ray Knight, New York (NL); 1986-Bret Saberhagen, Kansas City (AL); 1985-Rick Dempsey, Baltimore (AL); 1984-Darrell Porter, St. Louis (NL); 1983-Ron Cayton, Los Angeles (NL); 1982-Mike Schmidt, Philadelphia (NL); 1981-Wally Steward, Pittsburgh (NL); 1980-Bob Gibson, St. Louis (NL); 1979-Johnny Bench, Cincinnati (NL); 1978-Pete Rose, Cincinnati (NL); 1977-Restie Jackson, New York (AL); 1976-Johnny Bench, Cincinnati (NL); 1975-Pete Rose, Cincinnati (NL); 1974-Restie Jackson, New York (AL); 1973-Gene Tenace, Oakland (AL); 1972-Roberto Clemente, Pittsburgh (NL); 1971-Brooks Robinson, Baltimore (AL); 1970-Dan Cleveland, New York (NL); 1969-Allyce Litch, Detroit (AL); 1968-Bob Trout, St. Louis (NL); 1967-Frank Robinson, Baltimore (AL); 1966-Sandy Kousser, Los Angeles (NL); 1965-Bob Gibson, St. Louis (NL); 1964-Sandy Kousser, Los Angeles (NL); 1963-Larry Terry, New York (NL); 1962-Whitely Ford, New York (AL); 1961-Bobby Richardson, New York (NL); 1960-Bob Turley, New York (AL); 1959-Bob Turley, New York (AL); 1958-Don Larsen, Boston (AL); 1957-Johnny Pate, Brooklyn (NL).

Composite Boxscore

Large table showing composite boxscore for various players across different games.

World Series MVPs

Table listing World Series MVPs from 1957 to 1992, including player names and teams.

Japan Series 3-3 As Swallows Win

The Associated Press
TOKYO — The Yakult Swallows beat the Seibu Lions, 5-7, with a 10th-inning home run Sunday, tying the best-of-seven Japan Series at three games each.

SERIES: Jays Break Jinx and Atlanta, Too, in 4-3 Thriller in 11 Innings

(Continued from page 1)
milked into the ninth. And wasn't it Maldonado who had just saved the game — saved it just two minutes before.

World Series MVPs

1992-Pat Borders, Toronto (AL); 1991-Jack Morris, Minnesota (NL); 1990-Joe Mauer, Cincinnati (NL); 1989-Dave Stewart, Oakland (NL); 1988-Cory Lidle, Los Angeles (NL); 1987-Ray Knight, New York (NL); 1986-Bret Saberhagen, Kansas City (AL); 1985-Rick Dempsey, Baltimore (AL); 1984-Darrell Porter, St. Louis (NL); 1983-Ron Cayton, Los Angeles (NL); 1982-Mike Schmidt, Philadelphia (NL); 1981-Wally Steward, Pittsburgh (NL); 1980-Bob Gibson, St. Louis (NL); 1979-Johnny Bench, Cincinnati (NL); 1978-Pete Rose, Cincinnati (NL); 1977-Restie Jackson, New York (AL); 1976-Johnny Bench, Cincinnati (NL); 1975-Pete Rose, Cincinnati (NL); 1974-Restie Jackson, New York (AL); 1973-Gene Tenace, Oakland (AL); 1972-Roberto Clemente, Pittsburgh (NL); 1971-Brooks Robinson, Baltimore (AL); 1970-Dan Cleveland, New York (NL); 1969-Allyce Litch, Detroit (AL); 1968-Bob Trout, St. Louis (NL); 1967-Frank Robinson, Baltimore (AL); 1966-Sandy Kousser, Los Angeles (NL); 1965-Bob Gibson, St. Louis (NL); 1964-Sandy Kousser, Los Angeles (NL); 1963-Larry Terry, New York (NL); 1962-Whitely Ford, New York (AL); 1961-Bobby Richardson, New York (NL); 1960-Bob Turley, New York (AL); 1959-Bob Turley, New York (AL); 1958-Don Larsen, Boston (AL); 1957-Johnny Pate, Brooklyn (NL).

LANGUAGE

The Debates: A Linguistic Analysis

By William Safire

NEW YORK—After the first presidential debate, not a single spinmeister worked the pundit crowd on the subject of the best use of language. Thus, wholly uninfluenced, and with the all-unimportant English teacher vote at stake, I will undertake the linguistic (in contrast to the political) analysis.

1. Split infinitives. Only the cultural elite goes out of its way to avoid inserting an adverb between the leaves of an infinitive. The people—ultimate arbiters of usage—happily split away, and all three candidates were willing crassly to pander to this inclination.

Bush: "to significantly cut defense spending." Clinton: "to fully fund the act named for that wonderful boy Ryan White." Perot: "to clearly understand the backgrounds of each person." (This practice leaves open the question: Do people who split their infinitives split their rickets as well?)

2. The Ofing of "On." This proposition is becoming an endangered species. President Bush spoke of "NIH working the problem" of AIDS, rather than working on the problem; Ross Perot had earlier eschewed the proposition with "How does this impact our children?"

Governor Clinton ducked the on issue, but had his own preposition trouble: in his "work with them instead of manipulate them," he violated an idiom. Instead of, according to my associate, Jeffrey McQuinn, aiding me in this debate, watch, take a gerund—"manipulating," in this case—as its object, and not a verb like "manipulate."

However, the general Clinton usage showed careful rehearsal: "whom I've seen" took my breath away, as did "100,000 or slightly fewer (not less) troops." Not perfect yet: "over 150,000" AIDS deaths should have been more than, used with all figures except ages.

3. Word Choice. Perot erred on "historical event," which should be historic; any past event is historical, but only the most memorable ones are historic.

Clinton talked of family values "transmitted from the elders to the children"; he may have meant "changed for the better," or "transformed, converted," but his context suggests he meant transmitted.

Bush used the unnecessary "the fact that" and put forward the inelegant "was when" but chose his other words with care.

4. Affiliation. Clinton trotted out "heartbreak and hope, more pain and more promise," and referred to the "Perot prescription"; Perot repeated his "gridlock government"; Bush may have intended to repeat the Republican derogation of "deadbeat dads," but misfixed it to "deadbeat fathers." However, the president came out on top in assonance, the repetition of vowel sounds, in the long o's of "global slowdown."

5. Homespun Phrases. Perot walked away with this event, from "child shift in a Dairy Queen" to his family "not playing Lawrence Welk music" to "Five-star migraine headache," presumably felt by Harry Truman toward General MacArthur. His "international competitors that are cleaning our clock," however, may be a euphemism for cleaning our plate, which stigmatists suspect has sexual overtones. (I wonder why.)

6. Use of Quotations. "My wife, Hillary, gave me a book about a year ago," Clinton said, "in which the author defined insanity as just doing the same old thing over and over again and expecting a different result." When I asked Clinton's communications di-

rector, George Stephanopoulos, for the source of this quotation, he was unable to come up with it, and he said Hillary Clinton, asked about the source, could not remember the book because she passed along so many.

Perot said, "Words are plentiful, deeds are precious"; there are many such comparisons of words and deeds in quotation books, including the sexist slogan of Maryland, *Fatti moschi, parole femine*. "Deeds are masculine, words are feminine." (My home state should do something about that.)

7. Grammar. "Till the military tell me," in the Bush usage, suggests that the military is to be construed as plural, like the media; I think the military is a collective noun to be construed as singular, and I think the military is with me on that.

Perot had a problem with pronoun-antecedent agreement: "A little child before they're 18 months learns to think," which he could fix without breaking a sweat. (That famed Perotism is based on *breaking into a sweat*, but the clipped form is correct because it is an idiom.) Agreement was a headache, though not of five-diamond migraine intensity, to Clinton as well: "There is certainly dangers" and "There is certainly other trouble spots" suggest there is certainly difficulties for him in the area of subject-verb agreement.

I'm being a wise guy, here, of course; it should be noted that any three linguists, debating for 90 minutes on national television, would probably make as many mistakes as these three political campaigners. The spoken language cannot be held to the standard of the written language, except when it comes to pronunciation.

8. Pronunciation. Clinton said "la-MENT-a-bley" rather than the LAM-en-ta-bley preferred by purists, who also put the emphasis on the first syllables of *despicable* and *hospitable*. If Clinton goes on to victory and uses la-MENT-a-bley in news conferences, the lexicographers will have to fall in line. His "mistake on patriotism" calling it "pryatriotism"—may turn out to be a forward fumble, if taken to be an unconscious portmanteau coinage meaning "the fervent application of religious principles to political affairs."

Perot had repeated difficulty with *deteriorating*, which he pronounced duh-TEER-ee-ate-ing. He might be better off with *deteriorating*, *disintegrating*, *decomposing* or the simpler *crumbling*.

Bush frowned on "the tax-and-spend route," which he pronounced ROWT. That is not incorrect; John Walker in 1791 decried the English tendency to use French ROOT. Most of us, however, have come to use ROOT to mean "way, itinerary, journey, map," spelled *route*, and pronounced the same as the root of a plant. We use ROWT to pronounce the word spelled *route*, meaning "retreating defeat; disorderly flight from battle; electoral debacle."

A sandpapered-fingertip sensitivity to pronunciation was shown by the debate's moderator, Jim Lehrer of PBS. In his introduction, he said the program originated in St. Louis, "Miz-or-uh." In his conclusion, he said goodbye from "Miz-or-ee."

Caught out in this straddle, the author of "A Bus of My Own" confesses: "I did it deliberately. I went to the University of Miz-or-uh. 'Miz-or-uh! Tigers!' That was a signal to my friends that I knew that's the way it's pronounced there."

"But everybody else says 'Miz-or-ee,'" says the national broadcaster, "so I closed on that."

New York Times Service

A Hot Ticket: Politics and Popular Culture

Greed and Lust Reign in Hollywood, D.C.

By Rick Marin

NEW YORK—Hollywood: a town driven by greed, lust and ambition, where fat-cat moguls indulge sexual fetishes and an elected few (or their handlers) rule with an iron hand.

Washington: A town driven by greed, lust and ambition, where white-haired senators indulge sexual fetishes and an elected few (or their handlers) rule with an iron hand.

Better make that *Hollywood's* Washington, the one featured in Tim Robbins' mockumentary "Bob Roberts." CBS's new political sitcom "Hearst Affire" and no fewer than three television movies hitting pre-election prime time.

Sample plot lines? A woman general runs for president. CIA spooks mastermind a campaign. A candidate's girlfriend performs quasi-obscene acts involving the American flag.

Alas, the real Washington may bear little resemblance to the fabulously thrilling show-biz version, or so an informal survey of Beltway insiders indicated.

The fallacies and stereotypes they cite may or may not help explain why Washington movies of the week are seldom showered with Emmy awards.

Of course it's Hollywood's word against Washington's, but the pundits polled isolated these three chronic clichés.

Sim City. Ever since Henry Kissinger proclaimed power the ultimate aphrodisiac, Washington has been fictionalized as Sodom and Gomorrah costumed by Frederick's of Hollywood. "The President's Child" posits a presidential candidate who is the unwitting father of an illegitimate 7-year-old. During a conception-night flashback, a young, hard-working reporter (Donna Mills) receives a surprise visit in her hotel room from a young, hard-working senator (James Read).

"I'm here to assure you I'm anything but withered," he declares, dispelling her misperception of pols as bow-tied coots past their sexual prime. Later, once the pair have retired to the bathub, he holds forth on the importance of good government.

Is life in Washington a nonstop session of bad pickup lines and Mr. Bubble? Not according to Christopher Buckley, author of the satirical novel "The White House Mess," who says: "I don't know how much sex is going on here. People are too busy worrying about access, not sexual organs."

The Conspiracy. CBS's "President's Child" lifts a page from both Oliver Stone's "JFK" and Tim Robbins' "Bob Roberts." William Devane plays a CIA-trained presidential campaign manager

whose master plan to restore "order" to the United States means murdering his concupiscent candidate's illegitimate child and possibly Mom too.

"They assume that there is this incredible Machiavellian, Kissingerian chess game going on," says Chris Matthews, former chief aide to the former Speaker of the House Thomas P. (Tip) O'Neill Jr. and now a columnist for The San Francisco Examiner. "Conspiracy theories are a lot of nonsense, because everybody knows nobody in Washington can keep a secret."

In Lifetime's "Majority Rule," Blair Brown plays a combat-seasoned female general who runs for president, only to be ambushed by an "October surprise" plot (like the one some say Ronald Reagan's election team used against Jimmy Carter).

"They are looking for drama where, for the most part, such drama does not exist," says Norman Ornstein, an American Enterprise Institute scholar and self-described "sophisticated denizen" of Washington.

The Evil Handler. A composite of the media guru Roger Ailes, the late Republican strategist Lee Atwater and Rasputin, Hollywood's political handler is typically ex-CIA, a savings-and-loan profiteer and Iran-contra gunrunner who will stop at nothing to get his man into the Oval Office. Brown's general in "Majority Rule" falls

prey to the power broker masterminding her campaign. And when in "Running Mates" Diane Keaton's Hillary Clinton-like character makes a controversial remark on television, a media Machiavelli bellows to his candidate: "You have to modulate her!"

Matthews, as a former handler, maintains that "the idea that the consultants call the shots is ridiculous. The candidate makes the decisions." Others aren't so sure. Morton Kondratieff, a regular on NBC's "McLaughlin Group," says: "I tend to think there's something there. Congressmen are grown-ups. They're supposed to be able to say no. But they are handled a lot."

"Hollywood's concept of how Congress works is based on the Clarence Thomas-Anita Hill hearings, maybe with a smattering of the Keating Five," says Ornstein. "The day-to-day operation of the government is far more boring."

"The truth is, everybody would rather be in Hollywood's Washington than the real Washington," says Wassberg. Or as the disclaimer at the end of "Hearst Affire" unabashedly admits: "Any similarity to an actual person, organization or business is entirely coincidental and unintentional."

Rick Marin, who specializes in television for Entertainment Weekly and TV Guide, wrote this for The New York Times.

Selling the Homespun, Ordinary Look

By Charles Hagen

NEW YORK—In the mix of actions, ideas and pageantry that makes up a presidential race, two parallel campaigns vie for voters' attention. One is the explicit campaign of issues, while the other, equally important, deals with images and symbols. This year, candidates' families have played a central role in this other campaign of symbols. Using a complex mix of media, including official portraits, staged photo opportunities and elaborate video biographies, candidates have presented themselves and their families, in an effort to convince voters of their character, and their ordinariness.

The official start of the campaign of images, like that of issues, comes at the conventions. It is here, in a now traditional moment at such gatherings, that the theme of family is first made explicit. The candidates stand on the podium in a blaze of television lights, flanked by their wives, children, grandchildren, parents, even brothers and sisters. Lined up like the cast of an opera taking a curtain call, they offer themselves as an admirable example of the American family, given vivid and dramatic form.

In the weeks since the conventions, the candidates and their families have been shown in innumerable photographs and on television, engaged in symbolic activities designed to signal their adherence to middle-class values and win voter approval. Following a familiar strategy, the campaigns have linked the candidates to appealing stereotypes of family life, in effect trying to convince voters that the candidates are just like them—only more so.

As the French critic Roland Barthes wrote in "Mythologies," his classic study of popular culture, photographs of candidates "offer to the voter his own likeness, but clarified, exalted, superbly elevated into a type." As a result, these images often end up saying less about the candidates and their families than about the voters themselves.

The public perception of George and Barbara Bush as surrogate grandparents to the nation—what Newsweek called the president's "gampy mode"—is strikingly reinforced by the official White House portrait of the first family. In it the Bushes appear surrounded by no fewer than 22 children and grandchildren, all neatly lined up and dressed in their Sunday best.

But it is in photographic coverage of Mrs. Bush that the gampy (or gampy) mode shifts into high gear. With her matronly bearing, white hair and beaming smile, she seems like a wise and caring Sunday school teacher, and she is often photographed reading to groups of children.

In combining marriage, motherhood and a career, Hillary Clinton's life is not all that unusual today. Despite this, she—or her handlers—still feels the need to project something of the image of a traditional housewife. Throughout the campaign she, too, has often been photographed in "caring" roles, whether speaking with young cancer patients, showing off her chocolate chip cookies or gazing adoringly at her husband.

Given Mrs. Clinton's reputation for independence, it is not surprising that she and her husband are often depicted in echoing poses. When Time magazine ran a cover article about the "Hillary Factor," it featured a large close-up of the Clintons standing together, seen in profile. With their matching expressions of serious con-



President John Kennedy widely used his family to boost his image. Here he is greeted by John John in Hyannisport in 1963.

cern, the two look a little as if they're about to be carved onto a coin.

Another picture in the Time story probably reflected many people's misgivings about Mrs. Clinton's personality. It showed her wearing a black cowboy hat and dark glasses, scowling into the camera.

The portentously titled video biography of her husband, "The Man From Hope," produced for the convention by the Clinton campaign, betrays no such ambivalence in its celebration of Clinton family life. Productions of this sort have almost become a campaign requirement. A similar video self-portrait of Vice President Dan Quayle was shown at the Republican convention, as part of his announced attempt to redefine his image.

Even Ross Perot, despite his announced refusal to play the game of images, apparently felt the need to let the country in on his (humble) family background. In the closing weeks of the campaign, he aired a half-hour television show about himself and his family.

While Perot reminisced about his childhood in Texarkana, Texas, his service in

the navy and his early career working for I.B.M., snapshots flashed on the screen. Perot appeared as a boy, standing with his parents or on a seaway or a horse. Other pictures showed him as a cadet at the Naval Academy, and with his wife shortly after their marriage. In all, the experience was much like that of looking through a family album with a cantankerous uncle telling anecdotes about each shot.

The use of candidates' families for symbolic purposes is by no means a recent development. One of the most popular images of Abraham Lincoln, taken at Mathew Brady's studio in 1864, showed him seated in an armchair, a large book in his hands, with his young son Tad leaning on a nearby table.

With the rise of mass media and the growing popularity of behind-the-scenes views of candidates and their families, voters were offered increasingly detailed, if not always accurate, reports about presidents' families. Enlisting a president's family to boost his public image reached a new intensity with the election of John F. Kennedy. The Kennedys provided the

country with a ready-made soap opera, complete with attractive main characters, an extensive and colorful supporting cast, and the real-life drama of national affairs.

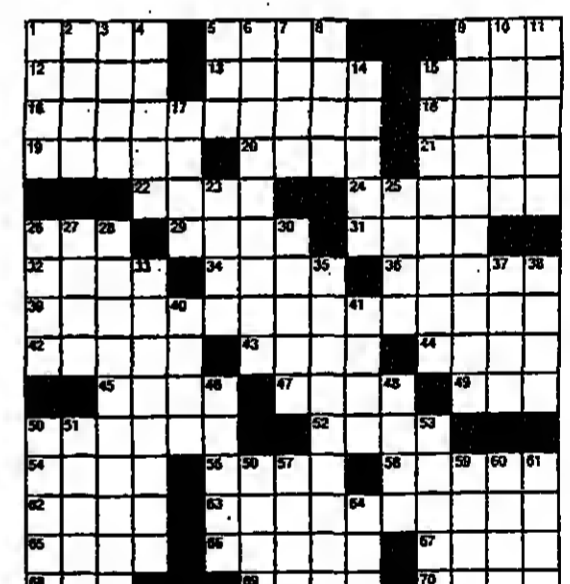
Presidents since then have tended to subject to the public's hunger for images reflecting their family life. These days, though, candidates have begun to place limits on the use of their families for publicity purposes. The Clintons have largely shielded their daughter from media attention. Perot's wife and children, too, have for the most part stayed out of the limelight.

Despite these hints of change, images of the candidates' families remain a staple in media coverage of the campaigns. Like much else in a presidential race, these pictures offer a blend of reality and symbolism. Images of this sort serve mainly to confirm voters' preconceptions—to tell them what they think they already know.

Charles Hagen writes frequently about photography and art. He wrote this for The New York Times.

ACROSS

- 1 Listen
3 Pinder specialties
9 Taxi
12 A Guffin
13 Force back
15 Ice-cream holder
16 Form of insincerity
18 Roman goddess personifying the moon
19 Commencement
20 Official records
21 Armenian lady
22 Adages
24 Floods
26 Road-map abbr.
29 Toodle-oo at Ascot
31 Nashville is its cap.
32 Smell (be suspicious)
34 Fordham's team



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Solution to Puzzle of Oct. 23

PAO RAMP ABCS
ETOW ELIOT SOAK
ENNA TENOR LAOK
PICKWICKPAPERS
EON MOE
PENTAGONPAPERS
GOVE ARIL LOA
RAID GRATE FLOP
OGT GHAT REFS
CHARLESOTICKETS
ALL UTE
DANTELELLSBERG
BILK SIAL IDOL
OVAL SPACE BASE
ZANE SUEB MAIN

- 2 The old sod
3 Swiss sight
4 American Beauties
5 Boston hockey hero
6 Lay waste
7 Haric
8 Splinter group
9 Check attendance
10 Laurie or Oakley
11 Necklace or rosary
14 Part of I.c.d.
15 Neat and wholesome
17 French state
23 Distort
25 Mexican coin
28 Scrape
27 Faithful

INTERNATIONAL CLASSIFIED
Appears on Page 4



Speed up the approval process.

Table with columns for country and access number. Includes: ALGERIA, FRANCE, ITALY, PORTUGAL, SAUDI ARABIA, SPAIN, SWEDEN, SWITZERLAND, TURKEY, UNITED KINGDOM.

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